

REQUEST FOR BOARD ACTION

HENDERSON COUNTY BOARD OF COMMISSIONERS

MEETING DATE: March 19, 2025

SUBJECT: Passenger Waiting Shelters Vendor Selection

PRESENTER: Janna Bianculli, Senior Planner
Lee Stevens, Planner III

ATTACHMENTS: Yes

- 1) Brasco Passenger Waiting Shelter Received Bid
- 2) Bid Tabulation Matrix

SUMMARY OF REQUEST:

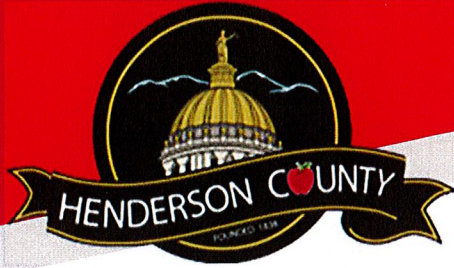
Henderson County conducted an Invitation to Bid for the procurement of Passenger Waiting Shelters for the Apple Country Public Transit system. The proposal is for up to fourteen (14) bus shelters on an as-needed basis at a fixed price. The County followed all required federal and local rules and procedures for a sealed bid process. Brasco provided the lowest-cost qualified bid for the project. The cost of the shelters has already been approved in the budget and will be reimbursed by the Federal Transit Administration (FTA) 5307 grant funding at a rate of 80%.

BOARD ACTION REQUESTED:

The Board is requested to approve the proposal from Brasco to furnish the County's passenger waiting shelters for the Apple Country Public Transit system.

Suggested Motion:

I move the Board approve the proposal from Brasco and select them as the winner of the County's Passenger Waiting Shelter sealed bid.



Passenger Waiting Shelters Bid



January 24, 2025 3:00pm

PREPARED BY SEAN LOEWE, VICE PRESIDENT, SALES & MARKETING

SLOEWE@BRASCO.COM // (313) 393-0393 x 202

WWW.BRASCO.COM

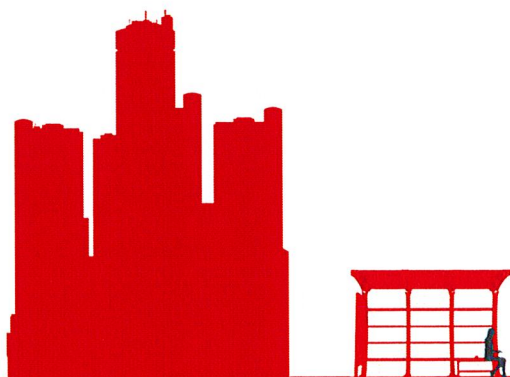


AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 Industrial Drive, Madison Heights, MI 48071

TABLE OF CONTENTS

Cover Letter.....	03
About Us	04
The Brasco Difference	05
Meet Our Team	06
Workforce Diversity	08
Brasco's Process	10
Portfolio	11
Capabilities	16
References.....	17
Testimonials	20
Shelter Specifications.....	21
Solar Lighting Specifications.....	24
Amenity Specifications.....	27
Required Bid Documents.....	28





January 24, 2025

Lee Stevens

Henderson County

100 N. King Street

Hendersonville, NC 28792

Re: Passenger Waiting Shelters Bid

Brasco International, Inc., is pleased to present our bid for Passenger Waiting Shelters per Henderson County's bid documents and all addenda. Brasco has been a responsible and responsive manufacturer for similar shelter projects since 1993. With over 30 years of experience, we have partnered with hundreds of transit agencies and contractors to supply passenger waiting shelters and related bus stop amenities throughout the United States and beyond.

Our experience and expertise in designing and manufacturing aluminum transit, bike, and custom outdoor shelters, solar-powered lighting, and streetscape furnishings make us a trusted partner for this project. We take pride in our ability to deliver high-quality transit shelters that offer unbeatable value to our clients and their passengers. We are confident that our shelters are the best in the industry, built to last and designed with the needs of both riders and transit providers in mind. Our commitment to serve is at the heart of what we do, and we work to ensure that every project we undertake is completed to the highest standards of excellence.

With decades of transit shelter experience, we have the financial resources, fabrication expertise, and technical equipment necessary to perform the most complex contracts. Our team has worked on similar projects in the past and we have consistently demonstrated our ability to deliver outstanding results.

In our proposal, we include information on our Slimline Series shelter design, provide an overview of Brasco's experience with similar clients, key team members involved in your project, and outline the overall production process.

We look forward to the opportunity to working with you on this project and provide the best possible solutions for your transit needs. If you have any questions or require additional information please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "Sean Loewe".

Sean Loewe

Vice President, Sales and Marketing

(313) 393-0393 x 202

sloewe@brasco.com



AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071

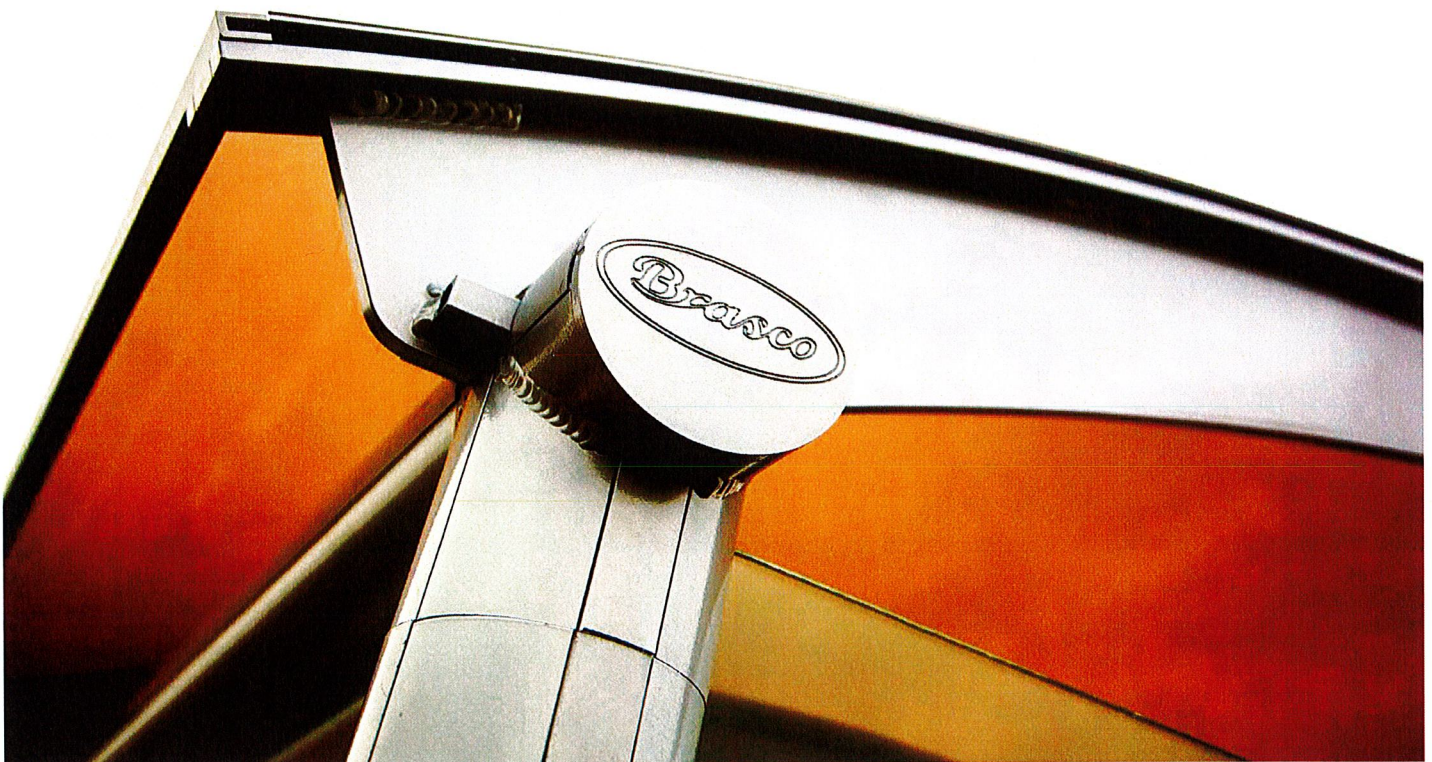


ABOUT US



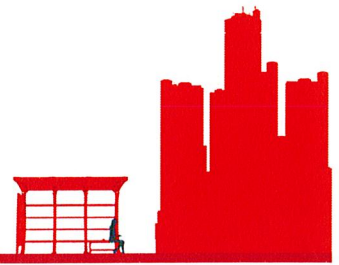
Since 1993, Brasco International, Inc. has provided high quality shelter solutions and streetscape amenities for thousands of projects throughout the United States and abroad. Brasco offers a range of standard shelter models as well as fully customized designs suited to fit our customers goals. Our product lines include bus shelters, bike shelters, advertising displays, wayfinding, street furniture, and solar lighting solutions. Every project is unique, which is why our team works with our clients through the entire design and manufacturing process. Our team of experts work to continuously innovate our workflow and product designs to ensure we add value, comfort and visibility for each project we are involved in. Using this approach of continuous improvement, Brasco has set the precedent for many shelter designs used throughout the United States and abroad today.

As a pioneer in the field, Brasco's products are engineered better to last longer. Brasco's raw materials are thoughtfully sourced from domestic suppliers and go through rigorous quality tests to ensure they meet our team's standards. All Brasco products are manufactured at our facility located in Madison Heights, Michigan and meet Buy America requirements.



AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071



THE BRASCO DIFFERENCE

Why Choose Brasco?



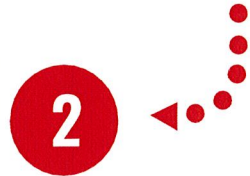
1

Dedication

At Brasco, our team is committed to the success of every project we partake in. We understand that quality craftsmanship and functionality are of utmost importance. Our team at Brasco adopts a customer-focused strategy for every project, proposal, and interaction.

Quality

Brasco manufactures all of our products with top grade materials using state-of-the-art machinery handled by a team of trained experts. Quality is at the forefront of Brasco's mission. We source raw materials from local suppliers and oversee each step of the manufacturing process at our facility in Madison Heights, Michigan. Our shelter designs are engineered better and built to last longer.



2



3

Experience

Brasco prides itself on having an experienced team of professionals who build meaningful relationships with our clients. Our team is committed to our customers. Our understanding of customer experience allows Brasco to create on-brand shelter environments that amplify their surroundings. With Brasco, clients are in the expert hands of a team who have exceeded customer goals for more than 30 years.

Value

Brasco believes in adding value and equity to our communities with every transit shelter project we have the opportunity to be a part of. Not only do our products enhance the streetscape aesthetic they add comfort and value for transit users and transit agencies alike. Our bus stop shelters add value to the communities around them.



4



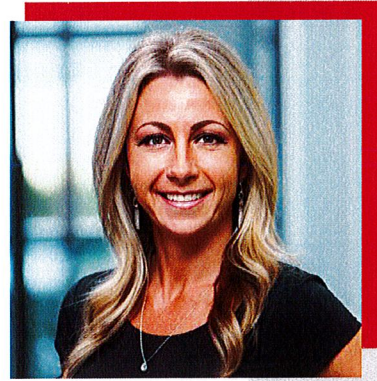
AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071

MEET OUR TEAM



Since starting in 2004, Cristina's unparalleled work ethic has advanced her to her current position as Vice President of Brasco. As a key decision-maker, she is responsible for setting strategic goals, managing internal operations, maintaining customer relationships, and ensuring financial success for Brasco. Cristina has played a vital role in creating a culture of teamwork and open communication across all departments. Cristina is a managing partner of Brasco.



Cristina Sullivan

Executive Vice President

Sean has played an integral role in the growth of Brasco since he joined the team in 2006. As Vice President, Sales and Marketing, Sean is a key strategic decisionmaker and provides leadership to the sales and marketing team by establishing, implementing, and analyzing dynamic sales and marketing initiatives to achieve company goals. Since starting, Sean has been involved in thousands of shelter projects throughout the United States, Canada, and Caribbean. His diverse business background and extensive industry knowledge drives Brasco's team to provide high quality, thoughtfully designed shelter solutions for each project the team undertakes. Sean is a managing partner of Brasco.



Sean Loewe

Vice President, Sales and Marketing

As Project Manager, Vanessa plays a vital role on the Brasco Team, supporting all departments and operational processes. She oversees the production schedule and maintains updates to customers throughout the order process. Since joining the team in 2015, Vanessa has implemented crucial methods that have improved the efficiency of each project's handling. Her background as a licensed attorney is evident in the high-caliber work she demonstrates in every project she takes on.



Vanessa Bagwell

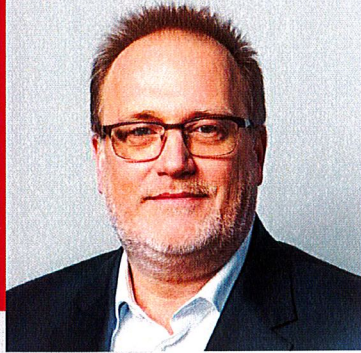
Project Manager



AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071

MEET OUR TEAM



James Hunter
Plant Manager

James Hunter oversees all aspects of Brasco's manufacturing plant processes. He is a key team member who coordinates the shop's manufacturing processes to ensure compliance with Brasco's objectives, quality systems, and customer projects. His effective leadership skills and exceptional attention to detail have contributed to the success of Brasco's production. As a skilled liaison, Jim bridges communication between plant workers and upper management.



Kenneth Yarbrough
Product Design Manager

Kenneth joined Brasco in 2016 working as a lead in our machining department. His extensive production knowledge and great work ethic lead him to becoming the Product Design Manager. Currently, he leads a team of designers and works closely with Project Management, Sales, Marketing, and Production on a day-to-day basis. His primary responsibilities include overseeing the overall design department, ensuring all information is produced on time, to a high quality, and easy for production to decipher.



Ian Riley
Sales Representative

Since starting his position in 2018, Ian Riley has become an integral member of Brasco's sales team. Ian's role has developed to reflect his strengths in communication; he is Brasco's main point of contact for all inbound sales. His role allows him to focus on both returning and prospective customers, where he effectively analyzes project specifications and provides estimates that meet each unique projects' end goals. Ian's diligent study of the transportation industry, Brasco's methodologies, and his attention to detail makes him a valuable member of the team.

AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071



WORKFORCE DIVERSITY

At Brasco, we understand that diversity is what strengthens our business. As a part of our organizational strategy, we have made diversity, equity, inclusion, and belonging a priority in how we operate.



HOW?

1. **Speaking:** Management showcases the importance of creating a workplace that is inclusive of everyone.
2. **Listening:** Taking time to understand the current environment.
3. **Learning:** Using feedback to create action plans.
4. **Changing:** Putting the action plan to work and creating meaningful change.

Brasco is an equal opportunity employer. Brasco promotes a culture of opportunity regardless of race, age, disability, religion or belief, sexual orientation, gender or gender identity. We regularly communicate our policies to staff at team meetings, via email and public postings, and keep a copy available on our public shared drive.

All managers undergo annual diversity and equality training conducted by our HR Generalist, Lisa Kohler, and all new employees receive the same training during the Onboarding process. Brasco has an "Open Door Policy" where all employees have access to Human Resources to discuss and seek resolution for any issues. Issue Resolution and Review is a standing item on our monthly manager meetings.

Category	Male	Female	White	Black	Hispanic	Asian	Other
Administration	6	2	8				
Laborers	50	7	32	19	5		1
Professionals	6		5	1			
Sales	2	2	4				
Technicians	3		3				
Company Total	67	11	52	20	5	0	1





January 24, 2025

Lee Stevens

Henderson County

100 N. King Street

Hendersonville, NC 28792

RE: DBE Good Faith Efforts

As a long established manufacturer of passenger waiting shelters for transit agencies throughout the United States, Brasco International, Inc. maintains an ongoing search for reliable Disadvantaged Business Enterprise (DBE) manufacturers of various components used in the construction of our shelters and accessories.

Our shelters are fabricated from aluminum, glass, plastic, and various fasteners at our manufacturing facility in Madison Heights, MI. There are a very limited number of large suppliers of these materials and we purchase directly from them. There are no available DBE Owned suppliers for these materials. Brasco fabricates all products at its Madison Heights facility and does not subcontract work to outside companies.

Brasco International Inc. maintains a diverse workforce and is located in an urban setting in Madison Heights, MI, located outside greater metro Detroit, MI. We have a strict non-discrimination policy and are proud to employ the wide range of diverse employees that make up our 60+ member work force.

We appreciate the opportunity to provide this proposal and look forward to working with you and your staff on this project. If you have any questions or require additional information please do not hesitate to give me a call.

Sincerely,

A handwritten signature in black ink, appearing to read "Sean Loewe".

Sean Loewe

Vice President, Sales and Marketing

(313) 393-0393 x 202

sloewe@brasco.com

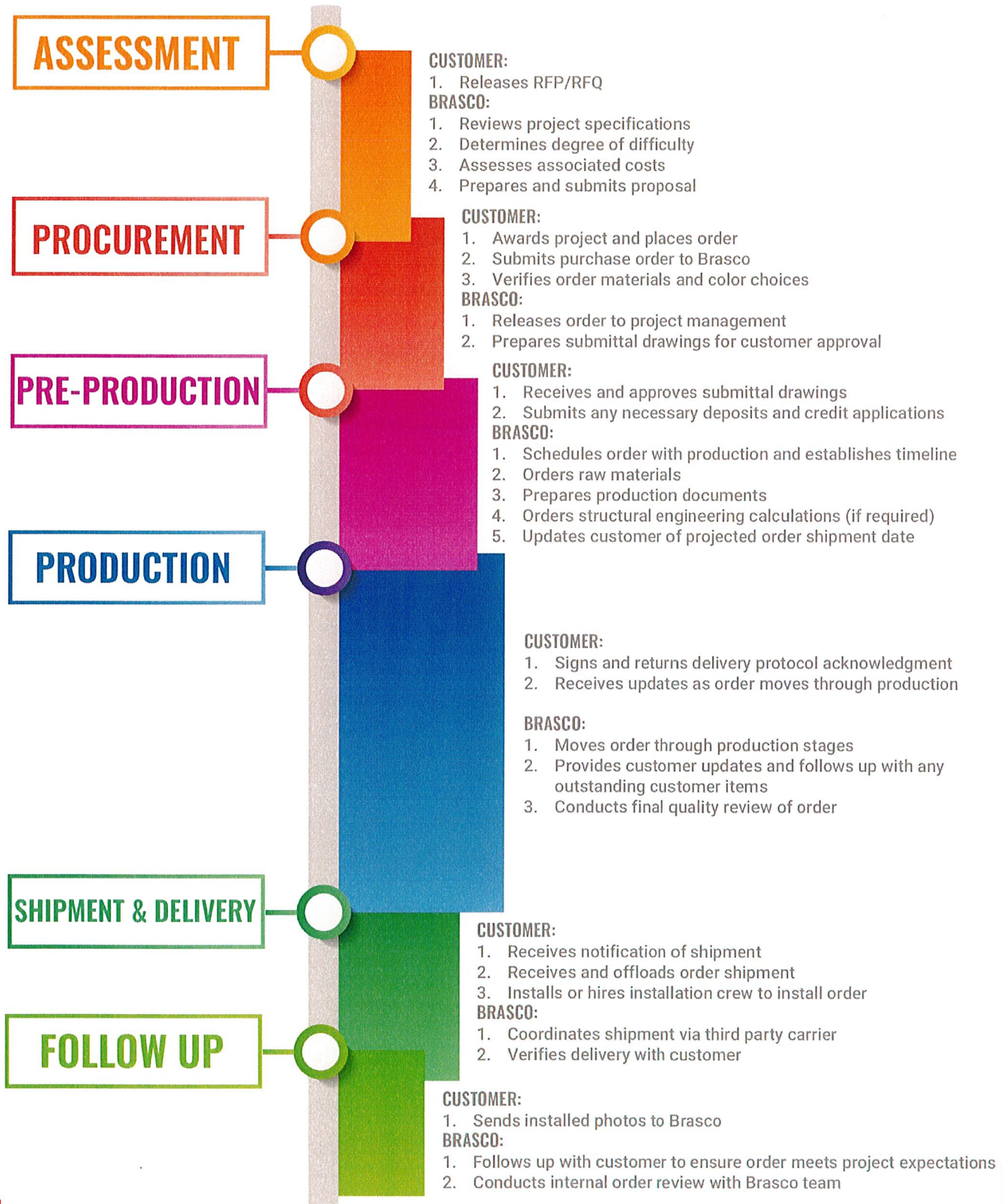


AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071



BRASCO'S PROCESS



AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071



PORTFOLIO

Our commitment to excellence has been recognized by clients such as Suburban Mobility Authority for Regional Transportation, Arlington County, and Utah Transit Authority who have witnessed our ability firsthand on similar contracts. We take great pride in our ability to deliver exceptional results, and we are confident that we can meet and exceed your expectations for your transit shelter needs.

01 | S.M.A.R.T ECLIPSE ARCH TRANSIT SHELTERS & AMENITIES FOR METRO DETROIT, MI

PROJECT NAME	SMART Passenger Waiting Shelters with Solar Lighting
START AND COMPLETION DATE	May 2012–Present
PROJECT VALUE	\$2.85 Million
CONTACT PERSON	Mark Starnes // 586-421-6550 // mstarnes@smartbus.org
PROJECT DESCRIPTION	Brasco has provided SMART with over 100 Eclipse Shelters equipped with matching benches, trash receptacles, solar lighting, and solar-powered USB ports. Brasco's Eclipse Series Shelter perfectly met SMART's requirement for an attractive shelter that can withstand the test of time. The Eclipse Shelter was developed by Brasco to meet the needs of both passengers and transit authorities. We provide this shelter model in various lengths and widths to accommodate the specific needs and traffic of each individual bus stop.



Brasco Rendering



AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071



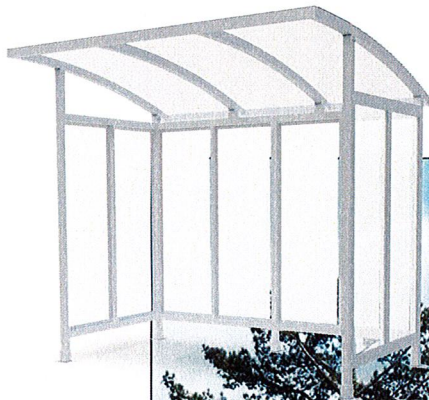
PORTFOLIO

02 | GoTriangle

SLIMLINE ARCH TRANSIT SHELTERS & AMENITIES FOR DURHAM, NC

PROJECT NAME	GoTriangle Bus Shelters and Amenities
START AND COMPLETION DATE	March 2020—Present
PROJECT VALUE	\$1.49 Million
CONTACT PERSON	Rick Major // 919-485-7483 // rmajor@gotriangle.org
PROJECT DESCRIPTION	

Brasco has been awarded multiple contracts to manufacture and deliver Slimline Arch Shelters to GoTriangle. GoTriangle was looking for a new modern shelter design without breaking the bank. Brasco adapted the Slimline Series Shelter to fit within GoTriangle's changing streetscape environment while staying below budget. The Slimline Series upscale design includes Solar Lighting, Solar USB, and custom wall material.



Brasco Rendering

ACTUAL SHELTER



AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071



PORTFOLIO

03 | UTAH TRANSIT AUTHORITY VARIOUS CUSTOM TRANSIT SHELTERS & AMENITIES FOR SALT LAKE CITY, UT

PROJECT NAME	Utah Transit Authority Bus Shelters and Solar Lighting
START AND COMPLETION DATE	June 2007—Present
PROJECT VALUE	\$2.23 Million
CONTACT PERSON	GJ LaBonty // 801-237-1979 // gjlabonty@rideuta.com
PROJECT DESCRIPTION	Brasco was contracted to design and manufacture UTA's standard bus shelter design along with several custom models. Brasco's engineering team was tasked to design custom Monumental Series Shelters to withstand the highest of snow load requirements. These custom Rustic Ski Lodge inspired shelters feature a durable woodgrain powder coat painted finish that will withstand the extreme weather conditions while maintaining the requested aesthetic.

Brasco has successfully provided the Utah Transit Authority with over 150+ shelters.



AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071



PORTFOLIO

04 | REGIONAL TRANSIT SERVICE (RGRTA) CUSTOM TRANSIT SHELTERS & AMENITIES FOR ROCHESTER, NY

PROJECT NAME Rochester-Genesee Regional Transportation Service (RGRTA)

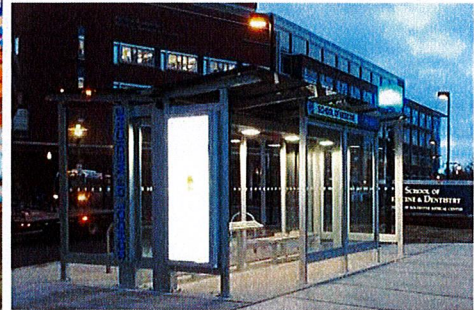
START AND COMPLETION DATE May 2014—Present

PROJECT VALUE \$867K

CONTACT PERSON David Belaskas // 585-654-0658 // dbelaskas@myrts.com

PROJECT DESCRIPTION Brasco was contracted to design, build and install custom shelters with RGRTA's design intent. RGRTA has high profile satellite transit centers with higher volume traffic at a few key locations across their service area, and wanted to a high end look for the new structures.

The design was centered around large, rectangular aluminum columns and beams which were engineered by Brasco's team to include 6" x 12" structural aluminum extrusions. The design features a custom gull wing glass roof with a gutter in the center. The water is funneled to one side of the shelter and down a column with a built in scupper. The shelters also have lighting, heating, a real time LED information screen and vertical signage with station identification.



AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071



PORTFOLIO

05 | BROWARD COUNTY TRANSPORTATION

CUSTOM BCT STYLE INTERLUDE ARCH SHELTERS FOR FORT LAUDERDALE, FL

PROJECT NAME FDOT—BCT Bus Shelters

START AND COMPLETION DATE February 2011—Present

PROJECT VALUE \$3.36 Million

CONTACT PERSON Ralph Viola // 954-357-6373 // rviola@broward.org

Aretha Douglas // 954-357-8375 // acdouglas@broward.org

PROJECT DESCRIPTION

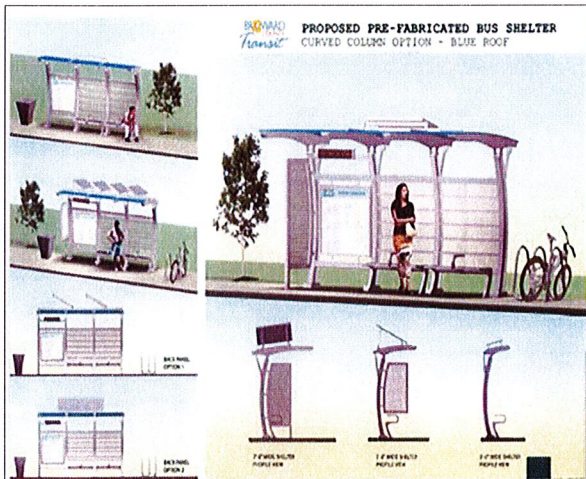
Brasco is contracted to design and build custom shelters with BCT's design intent.

The Interlude Shelters have a modern industrial look that functions perfectly in south Florida. The shelters are also engineered to meet the highest wind load requirements in the nation.

BCT has ordered hundreds of these shelters to date which also include custom benches, signage and solar lighting.

Architect's Design

Brasco Renderings



ACTUAL SHELTERS



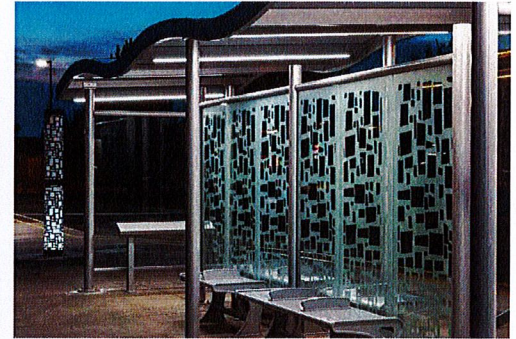
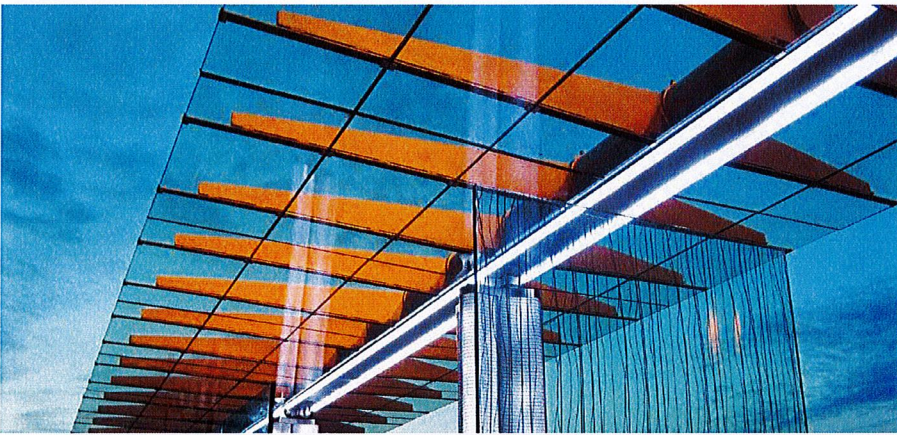
AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071



CAPABILITIES

As a specialist in streetscape design and development, Brasco is proud to offer a wide range of transit shelters and streetscape furniture that add value to any project. Our bus shelters are more than just functional structures that provide shelter from the elements. They are designed to enhance the overall aesthetic of the surrounding area while providing a high degree of comfort and convenience to transit users. With our focus on creating unique designs that reflect the identity of the community, our transit shelters are sure to make a lasting impression. Whether you need a simple, standard shelter or a *custom design* that truly stands out, Brasco has the expertise and tools to get the job done right. Brasco's team of designers collaborates with both the sales team and customers to create fully custom shelters that are designed using the best software in the industry, including AutoCAD and Inventor. Our shop is equipped with cutting-edge machinery and highly skilled technicians to ensure that every shelter dream becomes a reality. No detail is overlooked in our dedication to providing top-notch shelter solutions.

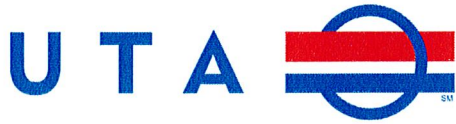


AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071



REFERENCES



Agency	Utah Transit Authority
Location	Salt Lake City, Utah
Contact	GJ LaBonty
Email	glabonty@rideuta.com
Phone	(801) 237-1979
Project Category	Eclipse and Monumental Series Bus Shelters



Agency	S.M.A.R.T.
Location	Detroit, Michigan
Contact	Mark Starnes
Email	mstarnes@smartbus.org
Phone	(586) 421-6550
Project Category	Eclipse Series Bus Shelters



Agency	GoTriangle
Location	Raleigh, North Carolina
Contact	Rick Major
Email	RMajor@gotriangle.org
Phone	(919) 485-7483
Project Category	Slimline Series Bus Shelters



Agency	Charleston Area Regional Transportation Authority
Location	North Charleston, South Carolina
Contact	Jason McGarry
Email	JasonM@bcdkog.com
Phone	(843) 529-2571
Project Category	Various Bus Shelter Models



REFERENCES



Agency	Central Ohio Transportation Authority
Location	Columbus, Ohio
Contact	Beth Cremeens
Email	cremeensbh@cota.com
Phone	(614) 308-4330
Project Category	Slimline Series Bus Shelter



Agency	Metro Transit
Location	Minneapolis, Minnesota
Contact	Paul Lamb
Email	Paul.lamb@metrotransit.org
Phone	(612) 349-7653
Project Category	Slimline Series Bus Shelter



Agency	Ben Franklin Transit
Location	Richland, Washington
Contact	Rob Orvis
Email	rorvis@bft.org
Phone	(509) 734-5125
Project Category	Interlude Series Bus Shelter



Agency	Port Authority of Allegheny County
Location	Pittsburgh, Pennsylvania
Contact	Darcy Cleaver
Email	dcleaver@portauthority.org
Phone	(412) 566-5340
Project Category	Slimline Series Bus Shelter



REFERENCES



Agency	Rochester Genesee Regional Transportation Auth.
Location	Rochester, New York
Contact	Brittany Marks
Email	BMarks@myrts.com
Phone	(585) 654-0297
Project Category	Custom Gullwing and Eclipse Series Bus Shelter



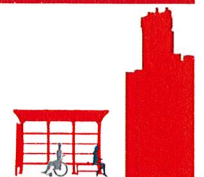
Agency	King County Metro
Location	Seattle, Washington
Contact	Christopher Rainey
Email	RaineyC@kingcounty.gov
Phone	(206) 263-6969
Project Category	Barrel Roof Bus Shelters



Agency	Greater Cleveland Regional Transit Authority
Location	Cleveland, Ohio
Contact	Mandy Metcalf
Email	Samantha.Metcalf@gcrta.org
Phone	(216) 356-3290
Project Category	Executive Series Bus Shelters



Agency	NFTA
Location	Buffalo, New York
Contact	Rick Hanulewicz
Email	Rick.hanulewicz@nfta.com
Phone	(716) 855-7412
Project Category	Custom Eclipse Bus Shelters



TESTIMONIALS

At Brasco, we understand that our success as a business is intrinsically linked to the success and satisfaction of our valued customers. This understanding fuels our dedication to cultivating and maintaining strong customer relationships. By emphasizing clear and open communication, we are able to gain a deeper understanding of the unique needs and preferences of each client. This enables us to customize our transit shelter offerings and deliver the most effective solutions in the industry. Our customer-centric approach is exemplified in the testimonials we have received from satisfied clients. These testimonials serve as a testament to Brasco's unwavering commitment to excellence and our ability to exceed expectations in terms of quality, innovation, and service. By putting our clients' needs at the forefront of our business, we have established ourselves as a trusted partner in providing innovative and efficient transit shelter solutions.

“

Brasco's work performance and responsiveness has always been stellar. CDTA has had contracts with Brasco for bus shelters and other street amenities for nine years and we have been very satisfied with both the service and the product.”

- Capital District Transportation Authority, New York

“

We've developed a good relationship with Brasco and continue to be satisfied with their approach to accomplishing our objectives and the quality and utility of services, materials and equipment provided.”

- Regional Transit Services (RTS) New York

“

More beautiful custom shelters!”

- Utah Transit Authority (UTA) Utah

“

We are receiving wonderful feedback from our customers as we install new shelters at different locations. Thank you for a great product! “

- Pinellas Suncoast Transit Authority (PSTA) Florida

“

We have been using Brasco International for several years and their service and material are exceptional. Their ability to work quickly and with reliable materials has consistently proven to be a great value. They have provided us with superior bus shelters that look professional and meet the needs of our customers at a great price.”

- Go Metro, Ohio

“

Brasco has provided us with over 330 pre-fabricated bus shelters, and their quality of workmanship and on-time delivery has been exceptional.”

- Broward County Transit (BCT) Florida



SPECIFICATIONS

5' x 10' Slimline Series Aluminum Shelters

Long Lasting Aluminum Shelter Construction That Will Never Rust

Cantilever Style; Partial Side Walls with Overhanging Roof and Open Front

Oyster White Powder Coat Painted Aluminum Finish—RAL 1013

1/4" Clear Tempered Safety Glass Walls

Musket Grey Standing Seam Aluminum Hip Roof with 2 1/2" Fascia and Integral Gutter

Lower Victorian Pattern Aluminum Grillwork with Matching Finish

5' Cedar HDPE Bench with Backrest

3' x 4' Lockable Display Case for Rear Wall

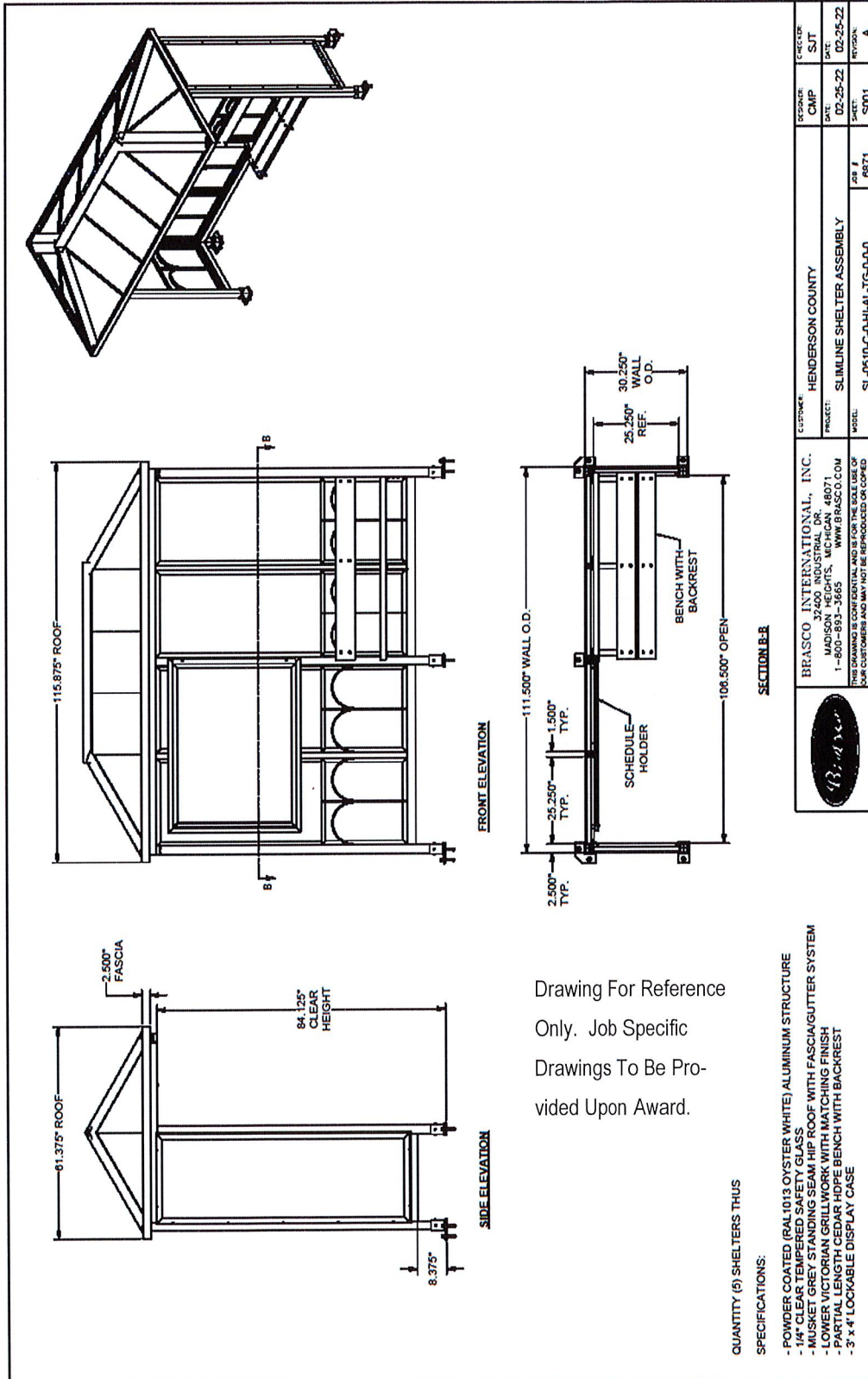


AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071



SPECIFICATIONS



Drawing For Reference
Only. Job Specific
Drawings To Be Pro-
vided Upon Award.

AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071

SPECIFICATIONS



AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071



PRICING

Passenger Waiting Shelters Contract
Date: January 24, 2025

Contract for:

Lee Stevens, Planner III
Henderson County
100 N. King Street
Hendersonville, NC 28792

PREPARED BY	PROJECT NAME	PAYMENT TERMS	LEAD TIME
Sean Loewe, Vice President Sales and Marketing	Slimline Shelters	Net 30 Days	±30 Weeks from Approvals

QTY	ITEM	DESCRIPTION	UNIT PRICE	TOTAL
TBD	SL-0510-C-0-HI -AL-TG-0-0-0	5' x 10' Slimline Series Aluminum Shelters Cantilever Style; Partial Side Walls with Overhanging Roof and Open Front Oyster White Powder Coat Painted Aluminum Finish—RAL 1013 1/4" Clear Tempered Safety Glass Walls Musket Grey Standing Seam Aluminum Hip Roof w/ 2 1/2" Fascia and Integral Gutter Lower Victorian Pattern Aluminum Grillwork with Matching Finish 5' Cedar HDPE Bench with Backrest 3' x 4' Lockable Display Case for Rear Wall	\$9,750	TBD
TBD	SL-0516-C-0-HI -AL-TG-0-0-0	5' x 16' Slimline Series Aluminum Shelters Cantilever Style; Partial Side Walls with Overhanging Roof and Open Front Oyster White Powder Coat Painted Aluminum Finish—RAL 1013 1/4" Clear Tempered Safety Glass Walls Musket Grey Standing Seam Aluminum Hip Roof w/ 2 1/2" Fascia and Integral Gutter Lower Victorian Pattern Aluminum Grillwork with Matching Finish 5' Cedar HDPE Bench with Backrest 3' x 4' Lockable Display Case for Rear Wall	\$20,775	TBD
			Subtotal	TBD
			Freight	Included
			Total	TBD

Offloading shipments is the responsibility of the customer. Please note that a forklift with 8' forks is required unless otherwise noted in writing. Structures must be anchored into concrete or as otherwise specified; all anchoring hardware is included. Lead time begins after all approvals including drawings, color selections, applicable deposits, etc.

Pricing for year one is firm. Contract renewal pricing shall be subject to price escalation based on Producer Price Index after first year. The data used shall be the PPI for "fabricated structural metal products" found on the U.S. Bureau of Labor Statistics website from the original date of the contract to the renewal date of the contract for subsequent years.

We Thank You For Your Business



AMERICAN MADE. AMERICAN TRUSTED. SINCE 1993.

32400 INDUSTRIAL DRIVE, MADISON HEIGHTS, MI 48071



**HENDERSON COUNTY, NORTH CAROLINA
PLANNING DEPARTMENT**

**REQUEST FOR FORMAL BIDS AND PROPOSALS FOR
PASSENGER WAITING SHELTERS FOR HENDERSON COUNTY
PLANNING DEPARTMENT**

Pursuant to General Statutes of North Carolina, Section 143-129, and the Code of Federal Regulations, 2 CFR Part 200, as applicable, sealed bids and proposals, subject to the conditions and specifications herein, are invited to furnish the following equipment, materials, services, or repair work. **All bids will be received by the Henderson County Planning Department until 3:00 p.m. local time on Friday, January 24, 2025, AT 3:00 PM LOCAL TIME, at which time they will be publicly opened and read.**

TERMS: Net 30 Days
DELIVERY: ASAP - Bidder Specify Best Delivery

HENDERSON COUNTY, N. C.
Janna Bianculli, Senior Planner

POSITIVELY NO BIDS CONSIDERED UNLESS SUBMITTED ON THIS FORM

NOTICE TO BIDDERS: All tax imposed upon any article on which you are bidding shall be shown as separate items and in no case included with price bid. Failure to comply with these conditions will be considered grounds for rejection.

		Passenger Waiting Shelters for Henderson County Planning Department per the attached minimum specifications. Brasco International Inc. Slimline Model SL510-C (small) and Slimline Model SL516-C (large) or equal. (Must be approved through NCDOT PEP. See details in Standards) BID SHOULD BE SUBMITTED INCLUSIVE OF SHIPPING/FREIGHT COSTS – FOB HENDERSONVILLE, NC. ADDITIONAL FREIGHT CHARGES WILL NOT BE ALLOWED.			
		<u>BIDDERS PLEASE NOTE:</u> 1. <u>Standards and SPECIFICATIONS-</u> BID PAGES 5 THROUGH 7 2. <u>PROTEST PROCEDURES</u> BID PAGE 8 3. <u>TERMS AND CONDITIONS-</u> BID PAGES 10 THROUGH 12 4. <u>REQUESTS FOR APPROVED EQUALS</u> DEADLINE: January 24, 2025 BID PAGE 7 5. <u>QUESTIONS DEADLINE:</u> EOD January 17, 2025 6. <u>QUESTIONS TO BE ANSWERED BY:</u> EOD January 21, 2025			

Company Name <i>Brasco International, Inc.</i>	Bid Submitted By (Signature) <i>[Signature]</i>
Address <i>32400 Industrial Drive</i>	Printed Name and Title <i>Sean Loewel, Vice President</i>
City State Zip <i>Madison Heights, MI 48071</i>	Email Address <i>sloewel@brasco.com</i>
Telephone No. <i>800.893.3665</i>	Fax No. <i>313.393.0499</i>
Web Address <i>www.brasco.com</i>	Federal Taxpayer ID No. <i>38.3156752</i>
Delivery <u>210</u> calendar days after receipt of order	Payment Terms: Net <u>30</u> Discount: <u>0</u> % Net <u>30</u>

GENERAL CONDITIONS

1. All bids and proposals shall be for furnishing apparatus, supplies, materials, equipment, and/or work and services in accordance with the applicable plans and specifications prescribed by Henderson County. From the date shown until the date of opening the proposals, the plans and specification of one proposed work and/or a complete description of the apparatus, supplies, materials or equipment, and/or work and services are and will continue to be on file in the Planning Department of Henderson County 100 N. King St. Hendersonville, NC 28792 8:00 am-4:30 pm.
2. The County reserves the right to evaluate all bids, especially where there is a wide range in specifications, or to reject any and all bids and proposals, and further specifically reserves the right to make the award and/or awards in the best interest of the County.
3. Time, in connection with discount offered, will be computed from date of delivery of the supplies or materials on delivery at destination when final inspection and acceptance are at those points, or from date correct invoice is received if latter is later than the date of delivery. Guaranteed maximum price must be shown in all bids.
4. In case of default of the contractor, the County may procure the articles or services from other sources and hold the contractor responsible for any excess cost occasioned thereby.
5. Payment by County is due thirty days after delivery in Hendersonville and inspection unless otherwise specifically provided, subject to any discounts allowed.

BID

In compliance with the above request for bids, and subject to all the conditions thereof, the undersigned offers and agrees, if this bid is accepted within 60 days from the date of the opening, to furnish any or all of the items upon which prices are quoted, at the price set opposite each item, and unless otherwise specified, within 30 days after receipt of order, deliver F.O.B. Hendersonville, NC unless there is a discount note on the bid page.

Bidder: Brasco International, Inc. Address: 32400 Industrial Drive, Madison Heights, MI Zip: 48071

By:  Title: Vice President
(Authorized to sign bids)

Telephone Number: 800. 893. 3665

Date: 1/20/25

MAILING INSTRUCTIONS

1. Bidder to submit a complete, fully executed bid document along with any addenda in a sealed envelope.
2. If mailed, bid should be forwarded by certified U. S. Postal Service. Please address and mark your bid as shown below.

HENDERSON COUNTY PLANNING DEPARTMENT
100 N. KING ST. HENDERSONVILLE, N. C. 28792
BID REQUEST NO. PDTD-01-2024 PASSENGER WAITING SHELTERS
TO BE OPENED 3:00 P.M. LOCAL TIME January 24, 2025

3. If forwarded other than by U.S. Postal Service, delivery must be made directly to Henderson County, Planning Department, 100 N. King St., Hendersonville, North Carolina 28792. Please ensure Bid is in a Sealed Envelope inside the Courier's Envelope/Box.

ATTACHMENT A

CERTIFICATION REGARDING DEBARMENT, SUSPENSION,
INELIGIBILITY and VOLUNTARY EXCLUSION
LOWER TIER COVERED TRANSACTION

(To be submitted with all bids exceeding \$25,000.)

- (1) The prospective lower tier participant (Bidder/Contractor) certifies, by submission of this bid or proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- (2) The prospective Bidder/Contractor also certifies by submission of this bid or proposal that all subcontractors and suppliers (this requirement extends to all subcontracts at all levels) are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- (3) Where the prospective lower tier participant (Bidder/Contractor) is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this bid or proposal.

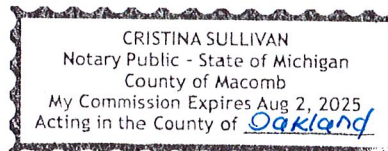
The lower tier participant (Bidder/Contractor), certifies or affirms the truthfulness and accuracy of this statement of its certification and disclosure, if any.

SIGNATURE *Sof* TITLE *Vice President*
COMPANY *Brasco International, Inc.*
DATE *1/20/25*

State of *Michigan* County of *Macomb*

Subscribed and sworn to before me this *20th* day of *January*, 20*25*.

Notary Public *Cristina Sullivan* My Appointment
Expires _____



ATTACHMENT B

Federal Transit Administration Contract Clauses

The vendor agrees to comply with all federal, state, and local laws, rules, regulations, and ordinances, as applicable. It is further acknowledged that the vendor certifies compliance with all provisions, laws, acts, regulations, etc., as specifically noted above in the Terms and Conditions.

Vendor's Name/Company Name: Brasco International, Inc.

Address, City, State, and Zip Code: 32400 Industrial Drive, Madison Heights, MI 48071

Phone Number: 800-893-3665 Fax Number: 313-393-0499

Printed Name and Title of Authorized Representative: Sean Coewe, Vice President

Email Address: sloewe@brasco.com

Signature of Authorized Representative: 

Date: 1/20/25

ATTACHMENT C

APPENDIX A, 31 C.F.R. PART 21 – CERTIFICATION REGARDING LOBBYING

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit [Standard Form-LLL, "Disclosure Form to Report Lobbying,"](#) in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.
4. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Consultant, Brasco International, Inc., certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Consultant understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.



Signature of Consultant's Authorized Official

Sean Loewe, Vice President

Name and Title of Consultant's Authorized Official

1/20/25

Date

ATTACHMENT D


CERTIFICATION REGARDING BUY AMERICA

In accordance with 49 C.F.R. § 661.6, for the procurement of steel, iron or manufactured products, use the certifications below.

Certificate of Compliance with Buy America Requirements

The bidder or offeror hereby certifies that it will comply with the requirements of 49 U.S.C. 5323(j)(1), and the applicable regulations in 49 C.F.R. part 661.

Date: 1/20/25

Signature: 

Company: Brasco International, Inc

Name: Sean Loewel

Title: Vice President

Certificate of Non-Compliance with Buy America Requirements

The bidder or offeror hereby certifies that it cannot comply with the requirements of 49 U.S.C. 5323(j), but it may qualify for an exception to the requirement pursuant to 49 U.S.C. 5323(j)(2), as amended, and the applicable regulations in 49 C.F.R. § 661.7.

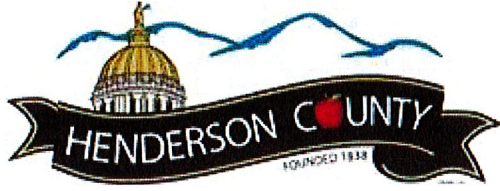
Date: _____

Signature: _____

Company: _____

Name: _____

Title: _____



Henderson County Planning Department

100 N. King St

Hendersonville, North Carolina 28792

Memorandum To: Potential Bidders
From: Lee Stevens
Planner III
Subject: Addendum 1: Q&A for Invitation to Bid – Passenger Waiting Shelters
Date: January 21, 2025

This addendum forms a part of and modifies the bidding requirements, contract forms, contract conditions, and/or the specifications for the Invitation to Bid: Passenger Waiting Shelters. Bidder shall acknowledge receipt of the Addendum by signature and date below. The signed addendum shall be submitted as a part of your proposal. Failure to do so may subject the Bidder to **disqualification**.

The following clarifications, modifications, and/or additions are to be made to the scope of work:

Signature: _____

Date: _____

1/21/25

Q&A for Invitation to Bid: Passenger Waiting Shelters

Question	Response
What is the due date for submitting "equals" for this bid? Page 7 mentions that "equals" are due at 3:00 p.m. on January 24, 2025; however, that is the due date for the bid response.	Any request for an approved equal will be opened with the bid. It is the responsibility of the bidder to provide documentation that the model meets the requirements of an approved equal (meets or exceeds standards set forth in the ITB on p. 6), and must be on the NCDOT Approved Products list or have proof that the model has been submitted to NCDOT.
Would you accept a Barrel Roof for the (14) Bus Shelters vs. a Hip Roof as "Equals"?	That determination will be made upon bid opening with drawings and specifications available for review, and pending acceptance to the NCDOT Approved Products list (or proof that model has been submitted to NCDOT for review).
Is there a separate due date for "Equals" (other than January 24, 2025)?	No, the due date for Equals is the same as the bid opening date. All requests for equals will be evaluated then.
Can you please confirm if there is a bid price form for this project to reflect unit cost of the shelters including the freight?	There is no bid price form for this project, however, as a guide, the bid proposal should be itemized and include unit price, all associated fees, subtotal, freight, and the grand total.
Would Henderson County consider allowing price escalation for years two and three of this project?	A price schedule is not preferred, but will be considered by the County.

NCDOT - North Carolina Department of Transportation

Business » Approved Products List »

Product Listing Detail

Product ID (ex. NPYY-xxxx): NP14-6681

Plant Id:

BABA: Compliant

Product Name: Brasco 5' x 10' Cantilever Bus Shelter

Model Number: SL510-C

Description: *Per NCDOT, for use in locations with a max wind speed of 115 mph.* 5' x 10' Slimline Cantilever Bus Shelter

Comments:

Manufacturer/Distributor: Brasco International, Inc.

Approval Responsibility: Value Management

Product Category: Structures

Product Subcategory: Bus Shelters

Brand: Brasco 5' x 10' Cantilever Bus Shelter

Status: Approved for Provisional Use

Manufacturer Contact:

Distributor Contact:

NCDOT - North Carolina Department of Transportation

Business » Approved Products List »

Product Listing Detail

Product ID (ex. NPYY-xxxx): NP17-7852

Plant Id:

BABA: Compliant

Product Name: 5' x 16' Cantilever Bus Shelter

Model Number: SL-516-C

Description: *Per NCDOT, for use in locations with a max wind speed of 90 mph.* 5'W x 16'L Slimline Bus Shelter, Cantilever Style

Comments:

Manufacturer/Distributor: Brasco International, Inc.

Approval Responsibility: Value Management

Product Category: Structures

Product Subcategory: Bus Shelters

Brand: 5' x 16' Cantilever Bus Shelter

Status: Approved for Provisional Use

Manufacturer Contact:

Distributor Contact:



HENDERSON COUNTY BID TABULATION

Project Name: Passenger Waiting Shelters
Bid Due Date: January 24, 2025
Bid Due Time: 3:00 PM

Bidder	Base Bid (Small Shelter)	Base Bid (Large Shelter)	Base Bid (Bench)	Total Contract Bid	Approved Equal
Jericho Palm	\$8,200 per unit	\$9,200 per unit	\$795 per unit	\$132,930	Non-qualified
Brasco International	\$9,750 per unit	\$20,775 per unit	Inclusive in base bid	\$147,525	Qualified
LNI Custom Manufacturing Inc.	\$10,665 per unit	\$11,765 per unit	Inclusive in base bid	\$150,410	Non-qualified, non- responsive

Jericho Palm and LNI Custom Manufacturing, Inc. both failed to meet the specifications outlined in the County's Invitation to Bid document, which made them ineligible to be awarded a contract from the sealed bid. Brasco International was the only vendor to meet the specifications required in the ITB for the Passenger Waiting Shelters.