

**HENDERSON COUNTY
BOARD OF COMMISSIONERS**

MEETING DATE: January 6, 2025

SUBJECT: Sole Source of a Spotter Truck

PRESENTER: Marcus Jones, County Engineer

ATTACHMENTS: Vendor Proposal
Sole Source Letter from Vendor
N.C.G.S. 143-129 (e)(6)

SUMMARY OF REQUEST:

The Board is requested to approve the attached proposal and authorize staff to proceed with the procurement of (1) Capacity Terminal Tractor TJ9000 via the sole source exceptions as allowed under N.C.G.S 143-129 (e)(6). As a sole source contract with County government, approval of this agreement by the Board of Commissioners is required.

The sole proposal was received from Vesco Toyotalift, the authorized Capacity dealer for our service area, for a total pre-tax price of \$152,000. Capacity is the sole manufacturer of the dura-ride suspension system contained on this equipment that results in reduced maintenance and down time. Additionally, Solid Waste currently has three Capacity TJ9000 spotter trucks in operation and the purchase of this equipment will ensure maintenance conformity, equipment interoperability for daily operations, and standardized training for this equipment.

The funding for this purchase was approved on the December 2, 2024, Borad of Commissioner meeting in the amount of \$170,000.

BOARD ACTION REQUESTED:

The Board is requested to accept the sole proposal from Vesco Toyotalift and authorize Henderson County staff to proceed with the purchase of (1) Capacity Terminal Tractor TJ9000 in the amount of \$152,000 using the sole source exceptions as allowed under N.C.G.S 143-129 (e)(6).

Suggested Motion:

I move the Henderson County Board of Commissioners accept the sole proposal from Vesco Toyotalift and authorize Henderson County staff to proceed with the purchase of (1) Capacity Terminal Tractor TJ9000 in the amount of \$152,000 using the sole source exception as allowed under N.C.G.S 143-129 (e)(6).



VESCO Toyotalift
525 17th St NW
Hickory, NC 28601-4727
Phone: 828-322-2105
Fax: 828-322-3998
www.vescoforklifts.com

December 9, 2024

Henderson County Engineering
191 Transfer Station Dr.
Hendersonville, NC 28791

We are pleased to submit the attached Capacity Terminal Tractor quotation for your review and approval.

As an authorized Capacity dealer, VESCO Toyotalift can provide the high-quality equipment and service you would expect from the world's Terminal Tractor manufacturer. This quotation reflects our understanding of your needs, combined with a careful configuration of the appropriate equipment and options.

To place your order, please sign and date the quotation where indicated and return to me. If you have any questions, please contact me.

Thank you for your interest in our company and the Capacity product. We look forward to being of valuable service to you for your material handling needs.

Sincerely,

J. Michael Turnmyre
Sales
Phone: 828-322-2105
Fax: 828-322-3998

encl

To: Henderson County Engineering
 191 Transfer Station Dr.
 Hendersonville, NC

Date: December 9, 2024

Our Ref: JMT2024HCTJ9k

Attn: Mr. Greg Wiggins

We respectfully submit this quotation for the following NEW Capacity Terminal Tractor Model TJ 9000 (1 each):

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The TJ 9000 is a single-axle yard jockey truck with an impressive GCWR of up to 242,000-lbs. It can work anywhere: intermodal, warehouse and distribution, or for port trucking, and it handles rough surface conditions with ease.

Option	QTY	Description
PROFILE		
APPL-1000	1	Warehouse and Distribution Application
CONF-0001	1	4x2
ELEC-6000	1	12V Electrical System
GCVW-1002	1	GCVWR 125,001 to 242,000 lbs.
MODL-1006	1	TJ9000
ENGI-5002	1	Cummins QSBT4-Final 6.7L 225 Horsepower, 2300 RPM Turbocharged and Charge Air Cooled
TRAN-1001	1	Allison RDS-3500
STEE-1001	1	Sheppard M-100 Steering
CHWB-1001	1	Frame Structure 130" 96" (chassis)
FRAX-1000	1	Meritor FF-961 16,000 lb. Capacity
RRAX-1003	1	Meritor MOR-32 12.28:1 Ratio 70,000 lb. Terminal Rating
SUSP-1001	1	Dura Ride Suspension – Capacity Exclusive
FTWL-1000	1	Holland Hitch FW35 - 70,000 lb. Lift Capacity, 16" Lift Height
TIRE-4003	2	295/75R22.5 Rib Tire, Front

Option	QTY	Description
TIRE-4007	4	295/75R22.5 Rib Tire, Rear
PANT-1000	1	Standard Bumper Paint Black
PANT-1003	1	Standard Cab Paint White
PANT-1004	1	Standard Wheels Painted White
PANT-1005	1	Standard Steps, Grates & Handrails Paint "Safety Yellow"
PANT-1006	1	Standard Platform Paint White
PANT-1007	1	Standard Frame Paint Black
ENGINE ACC		
ENAC-1000	1	3 Way Shut-Down Low Oil PSI, High Coolant Temp, Low Coolant Level
ENAC-1003	1	Air Cleaner Filter
ENAC-1004	1	Air Intake Engine Mounted Restriction Gauge
ENAC-1007	1	Bendix ADIP Air Dryer
ENAC-1021	1	Fan Clutch, w/ QSBT4F
ENAC-1022	1	Fuel Water Separator, Standard, Not Heated
ELECTRICAL		
ELEC-2003	2	Group 31, 750 CCA Maintenance Free Batteries
ELEC-3000	1	Battery Disconnect
ELEC-4001	1	Denso Starter
COOLING SYSTEM		
COOL-1000	1	Silicone Coolant Hoses
COOL-1002	1	8 Gallons of Extended Life Coolant
COOL-1003	1	Coolant Recovery Bottle
TRANSMISSION		
TRAN-2000	1	Lever Shift Transmission Selector
TRAN-3000	1	Road Speed Governed - 25 MPH
STEERING		
STEE-1005	1	Standard Stationery Steering Column
CHASSIS OPTIONS		
CSOP-2004	1	Step-Style Battery Box (VESCO TO REMOVE BOTTOM STEP)
FUEL TANK		
FLTK-1010	1	50 Gallon Round Fuel Tank
FIFTH WHEEL OPTIONS		
FWOP-2000	1	5th Wheel Lift Height 16"
FWOP-2001	2	5" Diameter Lift Cylinders
CAB		
CABH-3000	1	66" Ergo Cab
CAB GUARDS		
CGOP-1000	1	Cab Guards
CAB ELECTRIC		
CBEL-1000	1	Power Socket, Dash mounted

Option	QTY	Description
CBEL-1001	1	Power Terminal, Overhead LS
CBEL-1003	1	AM/FM/CD Player, MP3 Input w/Speakers
CBEL-1004	1	Back Up Alarm and Back Up Camera
CBEL-2000	1	Keyed Ignition
CAB OPTIONS		
CBOP-1000	1	4 Point Air Ride Cab
CBOP-1017	1	Translucent Sun Visor
CBOP-1021	1	Windshield Washer w/Electric Intermittent Windshield Wipers
HVAC		
HVAC-1000	1	45,000 BTU Heater/Defroster
HVAC-1006	1	Air Conditioning, W/ QSBT4i and QSBT4F
LIGHT OPTIONS		
LITE-1000	1	Dome Light
LITE-1001	1	Standard Recessed Halogen Head Lights
LITE-1003	1	Recessed Rear/Stop Lights & Back-Up Lights - LED
LITE-1004	1	Five Top of Cab Clearance Lights - LED
LITE-1007	1	Amber Strobe Light
LITE-3006	1	Worklight, One Rear Facing Curb Side Platform Mounted - LED
LITE-3008	1	Worklight, One Rear Facing Driver Side Roof Mount - LED
MIRROR OPTIONS		
MIRR-1002	1	Heated Mirrors & RS Moto
MIRR-1004	1	8" Convex Mirrors
SEAT OPTIONS		
SEAT-1000	1	National Cushion Air Driver's Vinyl Mid-Back Seat, Black
BRAKES		
BRAK-2004	1	16 1/2 x 5 Front Brakes
HYDRAULIC PUMP		
HYPM-1000	1	10 GPM Hydraulic Pump (standard hydraulic system)
WHEEL OPTIONS		
WLOP-4000	1	Standard Valve Stems, TR-572 (0°)
BUMPERS		
BUMP-1006	1	Standard, Steel, Removable Capacity Bumper, 50 Degree Taper Curb Side Deck
FENDERS		
FEND-1000	1	Flexible Rear Fenders
FEND-1003	1	Tire Flaps Behind Drive Axle, w/ Capacity Logo
HOOKS		
HOOK-1006	1	Front Tow Eye
HOOK-1007	1	Rear Tow Eye
INSTRUMENTS		
INST-1002	1	Fuel Level Gauge

Option	QTY	Description
INST-2000	1	Volt Meter, Oil Pressure, Water Temperature, Fuel Level, Air Pressure, Hour Meter, Speedometer, Odometer
INST-2002	1	High Beam Headlight Indicator, Turn Signal-Hazard Flasher Indicator, Low Fuel, Low Air & Low Engine Oil Pressure Light & Buzzer
SEAT BELT OPTIONS		
SEAT-4000	1	Seat Belt - Black Lap
SUSPENSION		
SUSP-1004	1	Front Leaf Spring (Std. 10L-9R)
TRAILER OPTIONS		
TRAI-1002	1	12' Straight Trailer Air Hose
TRAI-2001	1	15' Straight Trailer Electric Cable
TRAI-6000	1	Standard Red & Blue Glad Hands
DRIVELINE		
DRVL-1001	1	(1) Auto Drain Valve (Non-Heated)
EXHAUST		
EXHA-1000	1	Vertical Exhaust System
EXHA-2000	1	Exhaust Shield
CAB DRIVE		
CABD-1001	1	Left Hand Drive Cab
DRAIN CORDS		
DRCD-1004	1	Three Drain Pull Cord

Total Selling Price: \$152,000+ Tax (includes all prep/freight)

Payment Terms: NET 30

Validation: Thirty (30) days from date of quotation

Shipment: 120-150 DAYS FROM THE DATE OF SIGNED ORDER

Sincerely,
 VESCO Toyotalift

Accepted:
 Henderson County Engineering

By: _____

By: _____

Name: J. Michael Turnmyre

Name: _____

Title: Sales Representative

Title: _____

Date: _____

12/13/2024



Mr. Greg Wiggins,

Capacity Trucks has been monitoring vehicles with Dura-Ride and refining it since 1988. Dura-Ride is our patented air spring suspension system that's available as an option on our TJ5000 and TJ9000 models. It provides both the cargo and operator with a smoother ride and greatly reduces maintenance and operator healthcare issues. Dura-Ride's unique design consists of an A-shaped sub-frame, hydraulic lift cylinders, shock absorbers, air springs and a leveling valve. Dura-Ride also unquestionably extends a yard tractor's lifespan. So, its advantages are numerous: from fewer part replacement costs, to reduced health care costs, to happier operators, to extended vehicle life, there's absolutely no downside to Dura-Ride.

Regards,

A handwritten signature in blue ink, appearing to read 'Carla Sexton', is written in a cursive style.

Carla Sexton
Sales Manager
Cell: (903) 424-7891

- (6) Purchases of apparatus, supplies, materials, or equipment when: (i) performance or price competition for a product are not available; (ii) a needed product is available from only one source of supply; or (iii) standardization or compatibility is the overriding consideration. Notwithstanding any other provision of this section, the governing board of a political subdivision of the State shall approve the purchases listed in the preceding sentence prior to the award of the contract.

In the case of purchases by hospitals, in addition to the other exceptions in this subsection, the provisions of this Article shall not apply when: (i) a particular medical item or prosthetic appliance is needed; (ii) a particular product is ordered by an attending physician for his patients; (iii) additional products are needed to complete an ongoing job or task; (iv) products are purchased for "over-the-counter" resale; (v) a particular product is needed or desired for experimental, developmental, or research work; or (vi) equipment is already installed, connected, and in service under a lease or other agreement and the governing body of the hospital determines that the equipment should be purchased. The governing body of a hospital shall keep a record of all purchases made pursuant to this subdivision. These records are subject to public inspection.