

REQUEST FOR BOARD ACTION

HENDERSON COUNTY BOARD OF COMMISSIONERS

MEETING DATE: October 19, 2022

SUBJECT: Purchase and Installation of Video Management System S2 Net VR
(Security Cameras)

PRESENTER: Bryan Rhodes, Project Manager HC Project Management

ATTACHMENTS: Yes

1. Vendor Proposal
2. Bid Tabulation
3. HCPS FY 2022-2023 Capital Outlay MRTS Budget Sheet

SUMMARY OF REQUEST:

The Board is requested to approve the attached Haynes Technologies proposal and authorize staff to proceed with the procurement and installation of a Video Management System (S2 Net VR), Security Camera System, as detailed in the HCPS MRTS FY 2022-2023 Capital Outlay MRTS Planned Projects of Security Cameras for Elementary Schools.

The proposal received from Haynes Technologies is for a total price of \$699,957.00 versus the budget of \$700,000.00 for Elementary Schools Security Camera Systems as detailed on the HCPS FY 22-23 Budget Sheet.

BOARD ACTION REQUESTED:

The Board is requested to accept the proposal from Haynes Technologies and authorize Henderson County staff to proceed with the purchase and installation of the HCPS Video Management System (S2 NetVR) for the HCPS MRTS Security Cameras Planned Project.

Suggested Motion:

I move the Henderson County Board of Commissioners award the contract for the purchase and installation of a Video Management System (S2 NetVR) to Haynes Technologies for \$699,957.00.



175 Deaverview Rd
 Asheville, NC 28806
 Post Office Box 16589
 Asheville, NC 28816
 Phone 828.254.6141
 Fax 828.254.3130
 mbhaynes.com

PROPOSAL

September 28, 2022

Attention: Henderson Co. Capital Projects

Phone:

Proposal Submitted To:

FAX:

Henderson County Capital Projects
 100 North King Street, Suite 206
 Hendersonville, NC 28792

Job Name: HCPS: Video Management System (S2 NetVR)
 Job Location: Henderson Co., NC

Our Scope of Work Includes: CCTV Video Management System Installed (S2 NetVR)

Provide and install S2 NetVR equipment and BOSCH Cameras per the RFP dated 9/8/22 including Addendum #1 and #2 posted on 9/21/22 and Addendum #3 posted on 9/22/22. This proposal includes all necessary cabling, J-Hooks, S2 NetVR equipment, and BOSCH cameras with a **one-year warranty**. This proposal does not include network switches, POE switch ports, etc. as discussed during the prebid on 9/21/22.

Note: Sales Tax will be billed on the entire invoice including labor for work performed that falls within the NC Department of Revenue general statute 105-164.4B referencing repairs, maintenance, installation services. If work performed is related to NC Department of Revenue general statute 105-164.4(a)(16) referencing Capital Improvement Projects, MB Haynes requires receipt of a signed 589-CI from the facilities owner as required by NC Department of Revenue.

We propose hereby to furnish material and labor - complete in accordance with the above specifications, the NEC, and all applicable electrical codes and regulations for the sum of:

Base Bid Total:	\$ 601,910.00 (See Attached for per School Breakdown)
Price for Performance and Payment Bond:	\$4,800.00
Add for Contingency:	\$5,000.00
Add Alternate #1 Attic Stock (Delivered Only):	\$980.00 each
Add Alternate #2 Career Academy:	\$17,470.00
Add Alternate #3 Central Office:	\$35,099.00
Add Alternate #4 Technology:	\$34,698.00

Payment to be made as follows:

Monthly estimate of labor and materials will be submitted by the end of the month. This amount is payable on or before the 15th of the following month. Final payment is due within thirty (30) days of completion. Payments made using a credit card are subject to a transaction fee.

 Authorized Signature
 Nick Stowe – Operations Manager
 NICET # 149311
 Fire Alarm Systems, Level IV
 Note: This proposal may be withdrawn by us if not
 accepted within 30 days.



Acceptance of Proposal - The above prices, specifications, and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Signature

Price Per School Breakdown

Atkinson Elem:	\$85,135.00
Clear Creek Elem:	\$64,360.00
Dana Elem:	\$74,100.00
Fletcher Elem:	\$60,205.00
Glenn C. Marlow Elem:	\$54,230.00
Hillandale Elem:	\$57,460.00
Mills River Elem:	\$61,210.00
Sugarloaf Elem:	\$70,865.00
Upward Elem:	\$74,345.00

Quality Commitment Character

Proudly Employee-Owned



2021 - 2022 Capital Outlay [MRTS]

FY22 Site	Project	Category	Anticipated Cost
Middle Schools	Security Camera Systems	Safety and Security	\$350,000
High Schools	Security Camera Systems	Safety and Security	\$400,000
Deferred MRTS PY	Roofing and Paving	Annual Maintenance	\$650,000
East Henderson	Building Roof (Old Gym)	Scheduled Replacement	\$200,000
West Henderson	Renovation and Addition	New Construction	\$2,000,000
Technology	Chromebooks	Project Empower	\$300,000
Transportation	Bus Garage	Advanced Planning and Design	\$325,000
Maintenance	Warehouse	New Construction	\$350,000
Central Office	Contingency/Strategic Capital	All Projects	\$317,792
TOTAL BUDGET:			\$4,892,792
FY23 Site	Project	Category	Anticipated Cost
Elementary Schools	Security Camera Systems	Safety and Security	\$700,000
Transportation	Bus Garage	New Construction	\$3,000,000
Technology	Chromebooks	Project Empower	\$300,000
Various	Paving	Annual Maintenance	\$500,000
Central Office	Contingency/Strategic Capital	All Projects	\$392,792
TOTAL BUDGET:			\$4,892,792