

REQUEST FOR BOARD ACTION

**HENDERSON COUNTY
BOARD OF COMMISSIONERS**

MEETING DATE: September 8, 2020
SUBJECT: Asheville Regional Airport Update
PRESENTER: Lew Bleiweis
ATTACHMENTS: Yes
1) Power-point

SUMMARY OF REQUEST:


Lew Bleiweis, Airport Director at the Asheville Regional Airport, will provide an update to the Board of Commissioners on the Asheville Regional Airport.

BOARD ACTION REQUESTED:

No action is requested. The presentation is for information purposes.


Suggested Motion:

No motion suggested.



Asheville Regional Airport

An economic cornerstone.
Growing with the region.
Positioned to weather the current storm.



Asheville
REGIONAL AIRPORT
Take the easy way out.

1



Travel is our d

Asheville Regional Airport




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The Basics

Airlines, Route Map, Top O&D



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Pre Covid-19



allegiant
Travel is our deal.

American Airlines

DELTA
AIR LINES

spirit™

UNITED

Elite Airways

le
ORT
out.

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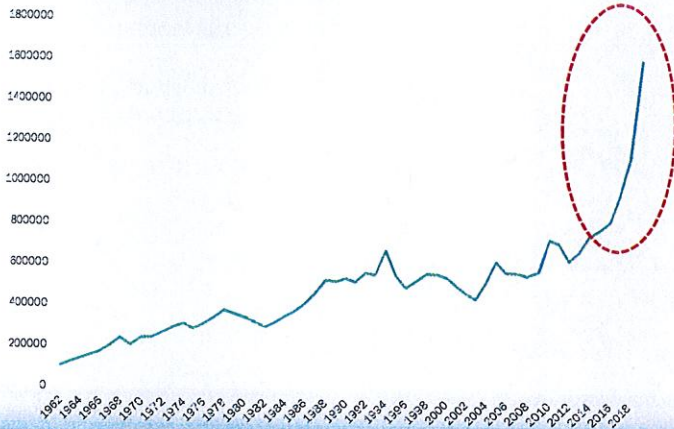
flyavl.com

President Daily Flight
Allegiant | American | Delta | Elite | Spirit | United

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Astounding & unprecedented growth in air service & utilization

43% increase in passengers in 2019
1.6M total

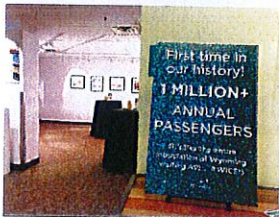


CY 2019 was the sixth consecutive record year – highest number of passengers served in the history of AVL.



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Highlights from CY2019



Kicked off the year - celebrated our 2018 milestone



Welcomed 7 new routes

- Allegiant – PBI & SRQ
- American – DFW, LGA & PHL
- Delta – DTW
- United – IAD



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Highlights from CY2019



Welcomed new passenger services

- TSA PreCheck
- Auntie Anne's and Cinnabon



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Highlights from CY2019

Asheville Regional Airport to receive \$10M federal grant for terminal expansion

John Boyle, The Citizen-Times Published 9:30 a.m. ET Nov. 22, 2019 Updated 1:13 p.m. ET Nov. 22, 2019



Began terminal modernization project

- Kicked off Phase One
- Received \$10M Airport Improvement Grant for terminal design



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Highlights from CY2019

Infrastructure Enhancements

- Parking
- Airfield & apron
- Security/access control





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Highlights from CY2019

Many community connections - examples

- Wings for Autism
- Blue Ridge Honor Flight
- Manna Foodbank
- Partnership for Substance Free Youth
- United Way



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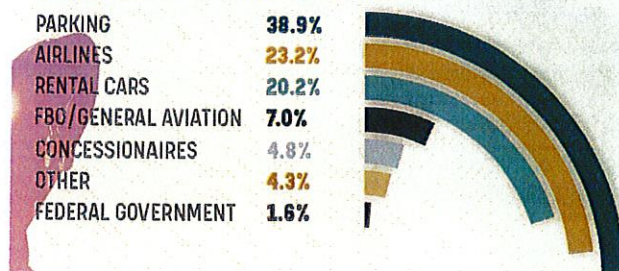
At the end of FY19

At June 30, 2019, the Authority's assets exceeded liabilities by

\$154,808,712.

That is an increase of more than \$16.4 million from 2018 and an increase of \$25.9 million from 2017.

SOURCES OF AUTHORITY REVENUE



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Positioning for future growth, even in the midst of crisis



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Crisis response + AVL Forward

Airport impact so far:

- Air service nearly ceased for about 8 weeks
- Passenger numbers are growing, though slowly
- Predicted recovery - up to 4 years



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Financially - we are weathering the crisis

- Strong 2019 and 1Q20
- 6 months of operating revenue on hand
- \$14.4M CARES Act funding



Asheville airport to receive over \$14 million in federal aid

ASHEVILLE, N.C. (WLOS) — More than 70 airports in North Carolina, including the Asheville Regional Airport, will split nearly \$284 million in federal aid.

U.S. Secretary of Transportation Elaine L. Chao announced the Coronavirus Aid, Relief, and Economic Security (CARES) Act Airport Grant Program this week in an effort to provide immediate relief to American families, workers and businesses.



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#AVLTravelSmart

OUR PLAN – CRISIS RESPONSE

- Conservative financial management
- Maintain employment
- Focus on operational changes in response to the pandemic

.....and air service recovery

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AIR SERVICE RECOVERY – HIGH PRIORITY



August flight map

Flights now operating to and from these **17** airport destinations (average of 19 total flights per day) & loss of Spirit Airlines.

- Atlanta
- Austin*
- Baltimore*
- Charlotte
- Chicago (O'Hare & Midway*)
- Dallas/Ft. Worth
- Denver*
- Ft. Lauderdale*
- Houston*
- Newark*
- Punta Gorda*
- St. Pete-Clearwater*
- Sanford*
- Sarasota*
- Washington, D.C.
- West Palm Beach*

NOTE: Boston starts in September

Pre-COVID-19:
Frequent service to **21** destinations. –
Average of 30-35 flights per day.

*Scheduled, but some flights will be canceled. Allegiant is managing through capacity demand rather than pre-planned scheduling changes.




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WNC has proven its viability as a profitable market for airlines

- Our proven track record is a positive indicator
- Airlines know we have a community of air travelers, and we are a desirable destination
- We must heighten our focus on supporting the airlines' success when business begins to return, and build back the strength of the airport for our region



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Our plan – strategic, long-term

Continue to forge ahead with longer-term strategies – current & future – for the vitality of our airport and region.



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ROADWAYS & AIRWAYS

Airfield redevelopment project – currently in final phase



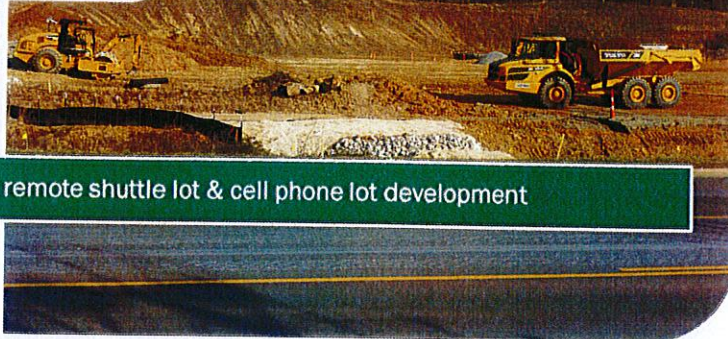
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Utility enhancements – Terminal Drive



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PARKING ENHANCEMENTS



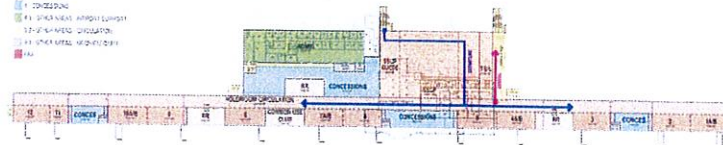
Current remote shuttle lot & cell phone lot development

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TERMINAL TRANSFORMATION

Terminal expansion design – continuing

- STATEMENT OF WORK
- 1. PROJECT SCOPE AND DELIVERABLES
- 2.1. PROJECT GOALS
- 3.1. CONSTRUCTION
- 4.1. OPERATIONAL IMPROVEMENTS
- 5.1. SECURITY AND SAFETY
- 6.1. SUSTAINABILITY AND GREEN BUILDING



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Questions?

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