

9-22-10

PUBLIC INPUT SIGN UP SHEET

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THREE (3) MINUTES PER PERSON.**

EACH PERSON SHOULD:

- (1) STATE YOUR NAME**
- (2) IN WHAT AREA OF THE COUNTY YOU LIVE**
- (3) SPEAK IN A CLEAR AND COURTEOUS MANNER.**

Please print:		<u>NAME</u>	<u>ADDRESS</u>	<u>ISSUE</u>
1.				
2.	Larry L. Rogers	PEP		Land Use
3.	Kev Allison			Rails to Trails
4.	PAUL PARKER			RAILS TO TRAILS
5.	Bob Williford	The Chamber		Ecusta Tr.
6.	Chris Burns	542 N. Oakst Hllb, NC		Ecusta Trail
7.				
8.				
9.				
10.				
11.				
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13.				

REQUEST FOR BOARD ACTION

HENDERSON COUNTY

BOARD OF COMMISSIONERS

MEETING DATE: 22 September 2010

SUBJECT: Water Line Extension Agreement -- Hendersonville and Henderson County Hospital Corporation

ATTACHMENT(S): Draft agreement; maps

SUMMARY OF REQUEST:

The City of Hendersonville and Henderson County Hospital Corporation seek the Board's ratification of their agreement regarding the upgrade of water lines serving the Pardee campus of Henderson County Hospital Corporation. If you agree, the County would have to execute any easements found to be necessary across hospital real estate.

County staff will be present and prepared if requested to give further information on this matter.

BOARD ACTION REQUESTED:

Approval of the Draft Agreement

If the Board is so inclined, the following motion is suggested:

I move that the Board ratify the Water Line Extension Agreement serving Henderson County Hospital Corporation, and direct the Chairman and staff to execute the same on behalf of the County.

**STATE OF NORTH CAROLINA
COUNTY OF HENDERSON**

WATER LINE EXTENSION AGREEMENT

THIS AGREEMENT, Made and entered into this _____ day of _____, 2010, by and between the CITY OF HENDERSONVILLE, a political subdivision of the State of North Carolina, situated in Henderson County, herein referred to as "the City", and Henderson County Hospital Corporation d/b/a Margaret R. Pardee Memorial Hospital, herein referred to as "Developer," of the County of Henderson, State of North Carolina, and the County of Henderson, herein referred to as the "County." The County is a signatory to this document for the sole purpose of providing or agreeing to provide necessary easements and other real property concessions as required herein.

WHEREAS, Developer is desirous of improving a tract of land situate, lying and being in Henderson County, State of North Carolina, described as

Pardee Hospital Line Upgrade (Fleming & Justice Streets, Hendersonville)

and

WHEREAS, in the process of such development and improvement, Developer is desirous of constructing a potable water distribution system to and on said tract of land; and

WHEREAS, Developer also desires to have the completed water distribution system connected to the City's municipal water system and made an integral portion thereof; and

WHEREAS, the City will permit said potable water distribution system to be connected to the municipal system under the terms and conditions henceforth established and agreed upon between the parties hereto and specifically in conformance with the requirements of the water construction standard specifications and details, currently in force, and the City's *Code of Ordinances*.

NOW, THEREFORE, in consideration of the mutual benefits which will result to the parties in carrying out the terms of this Agreement, it is agreed as follows:

1. Developer shall, at its own expense, employ a North Carolina-registered professional engineer ("Engineer") to complete design, permitting and construction of the proposed water distribution system in conformance with the *Rules Governing Public Water Systems (NCAC Title 15A, Subchapter 18C)*, City's *Sewer Construction Specifications and Details* and in size and alignment with the City's *Master Plan for Development* of the Water and Sewer Department.

2. Developer shall require the project engineer to submit all plans, technical specifications, shop drawings, permit applications, engineer's certifications and any correspondence directly related to this project to the City of Hendersonville Utility Line Extension office for review by the Water and Sewer Department. It shall be the Engineer's responsibility to disclose all proposed changes in the construction plans to the City in writing. If proposed changes are deemed by the City to be "significant" in nature, the Engineer may be required to resubmit plans to the State for re-permitting. This will require written approval by the City prior to resubmitting to the State or before proceeding with changes, even if State re-submittal is not required.
3. Developer shall, at its own expense, employ the design engineer to perform construction inspection during installation of the water system and upon project completion submit written certification that the project was completed in accordance with the approved plans and specifications, as required by the North Carolina Department of Environment and Natural Resources. The County shall, at its own expense, furnish all on-site and off-site easements and rights of way to the City required for perpetual maintenance of the water system.
4. Developer shall, at its own expense, furnish all materials and all equipment and perform all work necessary to complete the construction of the water distribution system described in the plans and specifications as approved by the City's authorized representative and the North Carolina Department of Environment and Natural Resources.
5. The installation and construction of the water distribution system shall be performed by a contractor possessing a North Carolina Public Utility Contractor's License directly related to the type of installation (water lines, sewer lines or both) issued by the North Carolina Licensing Board For General Contractors.
6. The City may purchase and install, or have installed, City-approved SCADA (supervisory control and data acquisition) equipment required to monitor and operate any pump station and/or storage tanks associated with the proposed water distribution system. Developer agrees to reimburse the City for all expense associated with this purchase and installation of SCADA equipment.
7. The Engineer shall contact the Utilities Project Coordinator prior to the start of construction in order to set up a pre-construction conference between the Developer, Contractor, and Engineer. This request should be made at least seven days in advance of the anticipated starting date. Developer shall receive a written Notice to Precede ("NTP") from the Utilities Director before commencing with construction. If construction is anticipated to be greater than 60 days, a monthly progress meeting shall be scheduled once every thirty days. The date and time of these monthly progress meetings shall be established during the pre-construction conference by the City.
8. Developer must submit the name, address and the Public Utility Contractor's license identification number of the proposed contractor to the Utilities Department at or prior to the pre-construction meeting. The Department shall investigate the validity of the Contractor's license.

9. City personnel will be assigned for the express purpose of periodic construction observation. The City's observer(s) shall have the authority to report all discrepancies identified in all phases of construction to the Engineer to ensure conformance with the approved construction drawings and specifications. This shall in no way relieve the Developer of its obligation to engage a professional engineer to perform construction inspection and certify completion of the project in accordance with the approved plans and specifications, as required by the North Carolina Department of Environment and Natural Resources.
10. During construction, no deviations from the approved plans and specifications shall be allowed without the prior approval of the Utilities Director.
11. The Utilities Director shall resolve any and all disputes between Developer, Developer's contractor(s) and the City's observation representative(s), with regard to conformance with approved plans and/or specifications.
12. Upon completion of construction, Developer's project engineer shall contact the Utilities Project Coordinator to arrange for a final inspection to be performed jointly by the Engineer, the contractor, and the City's observer(s) to determine if the project is acceptable to the City. If the project is not immediately acceptable, any deficiencies shall be noted in a written report ("punch list") prepared by Engineer. This report shall be transmitted to the Water and Sewer Department. It shall be the responsibility of the Developer to correct any such deficiencies and arrange for a re-inspection of the system.
13. This section intentionally blank as it refers only to sewer collection systems.
14. As part of the final inspection process for water distribution systems, Developer shall satisfactorily complete the following: pressure test lines, bacteriological sampling. In addition, Developer shall be responsible for cleaning the water system if the Utilities Director deems it necessary. All testing shall be certified and all certifications, along with related data, shall be submitted to the City before final acceptance of the project is granted by the City.
15. Once all deficiencies are corrected and the project is deemed acceptable to the City, the Engineer shall submit surveyed as-builts to the Utilities Department. The surveyed as-builts shall be in the form of two sets of 24"x36", one mylar, and one set in digital format (i.e., .dwg or .dxt on compact disk or dvd). The Engineer shall also submit one original and one copy of his statement certifying construction in conformance with the approved plans and specifications, any off-site easements for the infrastructure and any deeds necessary to convey ownership to the City.
16. The conveyance of all properties shall be in the form of a fee simple deed and without encumbrance. Developer (or petitioning party) shall indemnify and hold the City harmless from all actions, causes and claims on the part of any persons, firms, and corporations whatsoever, and Developer shall further be responsible for all claims, expenses, demands,

- and/or actions brought by any claimant against the Developer (or petitioning party), contractor(s), or agents of either, resulting from this agreement.
17. Prior to the activation of services on the newly constructed water distribution system, Developer and County shall convey, by deed of dedication, ownership of all lines and appurtenances to the City. If water extension was permitted for the same or similar project, the City shall receive final acceptance from the North Carolina Department of Environment and Natural Resources.
 18. Developer shall guarantee the accepted water distribution system to be free of defects in materials and workmanship and to be properly functioning in all respects for a period of one calendar year from the date of acceptance by the City. During the year of guarantee, Developer shall correct or have corrected any defects that may develop in material, equipment, or workmanship. Should Developer fail to correct defects within a reasonable period of time after being notified, the City may proceed to correct them, and Developer shall be liable for the City's expense in doing so. It shall be the Developer's responsibility to attend or to provide an authorized representative to attend a warranty inspection with the City prior to the expiration of said warranty period.
 19. Once all items are complete, the City shall issue a formal "Letter of Acceptance" to Developer for the project. The City shall incorporate the accepted system as an integral part of its utility system and shall furnish service therefrom in accordance with the rules, regulations, rates, and policies established for its customers.

PLEASE BE ADVISED: The City will not allow active service connections until the City receives final approval from NCDENR and shall not allow the issuance of any certificates of occupancy until the City deems the project complete.

REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK

IN WITNESS WHEREOF, The parties hereto have hereunto set their hands and seals, the day and year first above written.

ACCEPTED BY: Henderson County Hospital Corporation

BY: _____

Attest: _____
Secretary

HENDERSON COUNTY

BY: _____
Chairman of the Board of Commissioners

Attest:

Clerk to the Board of Commissioners

**STATE OF NORTH CAROLINA
COUNTY OF HENDERSON**

I, _____, a Notary Public in and for the State and County aforesaid, do hereby certify that _____ personally appeared before me and, being duly sworn, stated that s/he is _____ of the Henderson County Hospital Corporation, and that s/he executed the foregoing instrument on behalf of the City of Hendersonville pursuant to order of the City Council of said City and that the instrument is the act and deed of the City of Hendersonville.

I further certify that _____ personally appeared before me and, being duly sworn, stated that s/he is _____ of the Henderson County Hospital Corporation, and that s/he attested the foregoing instrument and affixed thereto the common seal of the Corporation pursuant to the authorization of the Corporation's Board of Directors.

WITNESS, my hand and official seal, this _____, day of _____, 2010. My commission expires _____

(SEAL)

Notary Public

**STATE OF NORTH CAROLINA
COUNTY OF HENDERSON**

I, _____, a Notary Public, certify that William L. Moyer personally came before me this day and acknowledged that he is the Chairman of the Board of Commissioners for the County of Henderson, North Carolina, and that, by authority duly given and as the act of said County, the foregoing instrument was signed in its name by him, sealed with its seal, and attested by Teresa Wilson, the Clerk to the Board of Commissioners for said County.

WITNESS my hand and notarial seal, this _____ day of September, 2010..

Notary Public

My commission expires:

ACCEPTED BY THE CITY OF HENDERSONVILLE

BY: _____ (SEAL)
W. Bowman Ferguson, City Manager

ATTEST: _____
Tammie K. Drake, City Clerk

STATE OF NORTH CAROLINA
COUNTY OF HENDERSON

I, _____, a Notary Public in and for the State and County aforesaid, do hereby certify that W. Bowman Ferguson personally appeared before me and, being duly sworn, stated that he is City Manager of the City of Hendersonville, North Carolina, and that he executed the foregoing instrument on behalf of the City of Hendersonville pursuant to order of the City Council of said City and that the instrument is the act and deed of the City of Hendersonville.

I further certify that Tammie K. Drake personally appeared before me and, being duly sworn, stated that she is City Clerk of the City of Hendersonville, North Carolina, and that she attested the foregoing instrument and affixed thereto the common seal of the City of Hendersonville pursuant to order of the City Council of said City.

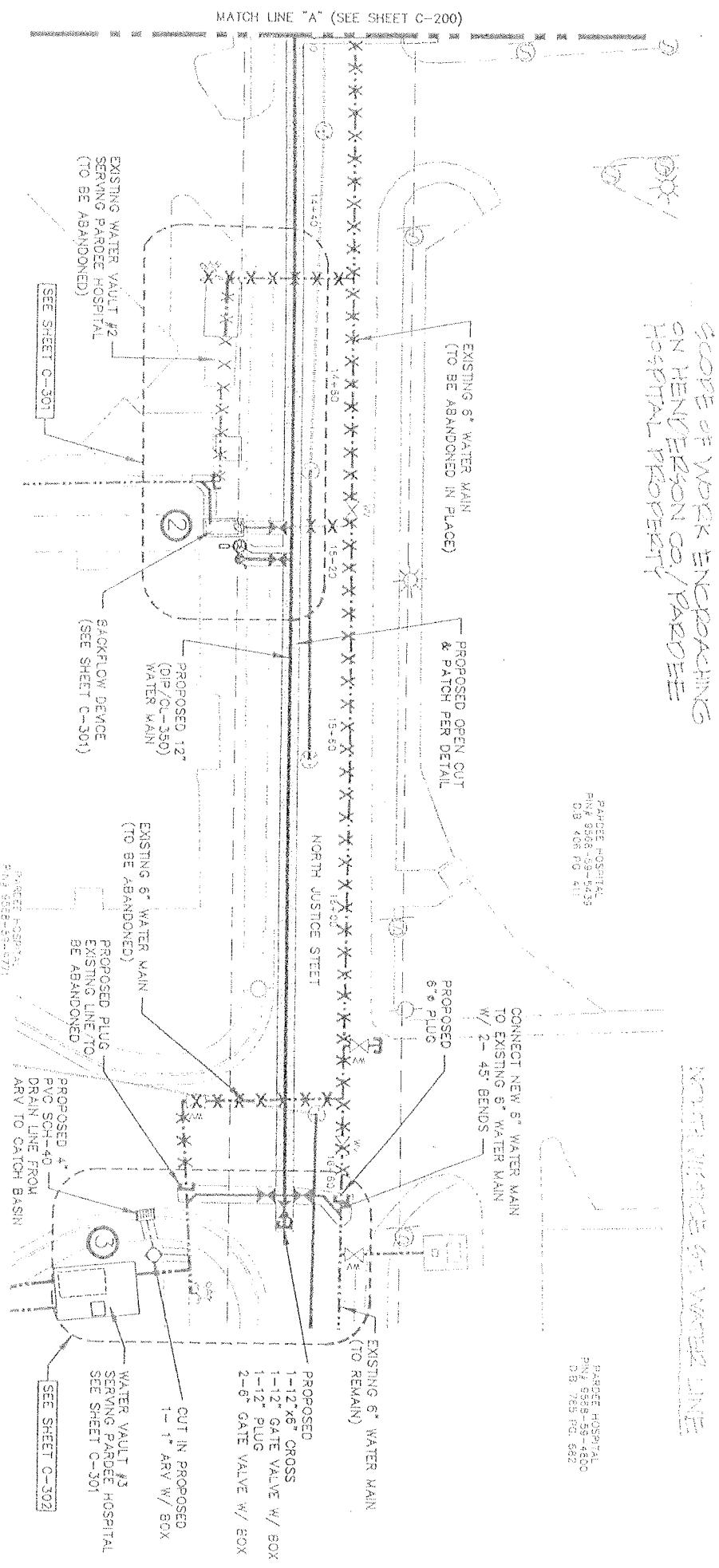
WITNESS, my hand and official seal, this _____, day of _____, 2010. My commission expires _____

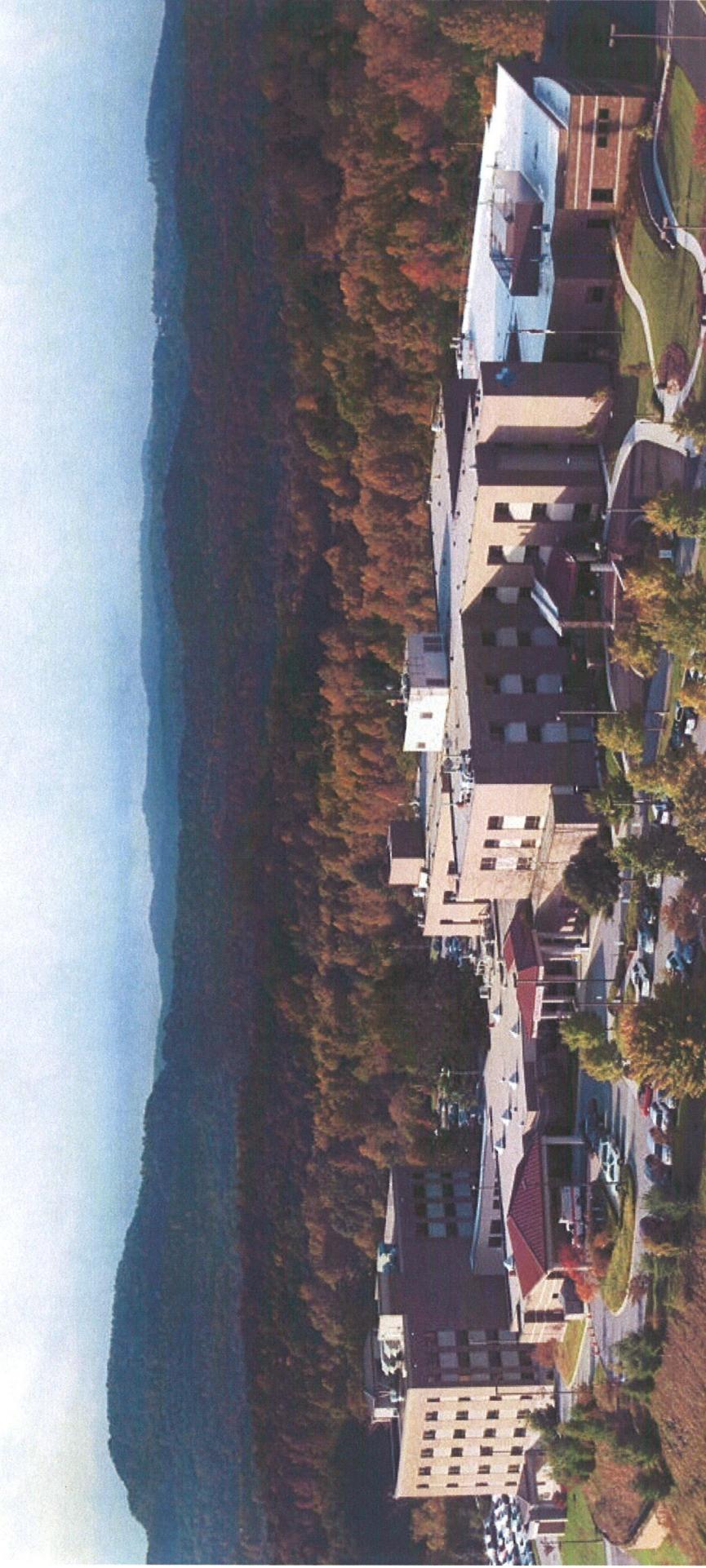
_____ (SEAL)

, Notary Public

Accepted by Henderson County:

*Scope of Work Encroaching
on HENRY PARDEE
Hospital Property*





- Mission Health System Timeline -

- April 2009 – Haywood Regional Medical Center (HRMC) and WestCare join forces with Carolinas HealthCare.
- August 2009 – Letter from prominent area physician practices cited numerous problems at Mission. Chief among the concerns: “Failure of Mission leadership to secure HRMC/WestCare affiliation.”
- October 2009 – Mission Health System CEO Joe Damore resigns.
- December 2009 – Mission Health System names Interim CEO Carlton Rider.
- May 2010 – Angel Medical Center in Franklin begins exploring affiliation with Mission Health System.
- June 2010 – Transylvania Regional Hospital announces it will join Mission Health System.
- July 2010 – Mission Health System and Pardee Hospital announce plans to partner and build a medical facility on the county line.
- July 2010 – Mission Health System names Dr. Ronald Paulus as new CEO.

**“If Pardee does not participate in this project,
Mission will proceed on its own & attract
existing and future Pardee patients.”**

- Pardee Board Chair, Bill Lapsley
(Presentation to Henderson County Board of Commissioners)

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20 states defend suit challenging Obama health care law

Business leader says government cannot force people to buy insurance



Court cure for health care law?

By JENNIFER KAY

 Associated Press

Updated 8/6/2010 2:37:06 AM ET

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NEED DENTAL ADVICE?

ROLLOVER TO ASK A QUESTION

ROLLOVER TO EXPAND

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PENSACOLA, Fla. — Twenty states and the nation's most influential small business lobby plan to file their response Friday to the government's attempt to dismiss their lawsuit challenging President Barack Obama's health care overhaul.

The Justice Department in June asked a federal judge to dismiss the lawsuit, saying the U.S. District Court in Pensacola lacks subject-matter jurisdiction over some of the lawsuit's claims. They also said other parts of the lawsuit failed to state claims upon which relief can be granted.

The states, the National Federation of Independent Business and several individual taxpayers will file their response in Pensacola federal court.

Mandatory insurance at issue

A key issue raised by their lawsuit is whether the federal government can require individuals to purchase health care insurance and fine those who don't.

The court must hear the case to preserve individual liberties granted through the Constitution, said Karen Harned, executive director of the Small Business Legal Center of the National Federation of Independent Business.

"The federal government does not have the authority to regulate an individual's decision to do nothing. If they did then they could force us to purchase any product they want," she said.

The Washington Post

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Opponents present case against Obama's health-care law in 20-state lawsuit

By N.C. ALZERMAN

Washington Post Staff Writer

Tuesday, September 14, 2010; 11:08 PM

PENSACOLA, FLA. - A year ago, thousands of Americans were so enraged by the pending health-care overhaul bill that they packed their Congress members' summer town hall meetings, transforming the annual political rituals into emotional screaming matches.

THIS STORY

* Opponents present case against Obama's health-care law in 20-state lawsuit

- Full coverage: Health care overhaul
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Washington Post Staff Writer

Tuesday, September 14, 2010; 11:08 PM

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The great health-care debate

The House of Representatives passed landmark legislation to overhaul the nation's health-care system, approving a Senate bill and a separate package of amendments.



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PRESIDENT

20 States Prepare for Day in Court Against Health Care Law

Published September 13, 2010 | Associated Press

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Reuters

Health and Human Services Secretary Kathleen Sebelius is in charge of implementing the health care law signed by President Obama earlier this year.

PENSACOLA, Florida -- The Obama administration will try to persuade a federal judge Tuesday to throw out a lawsuit by 20 states that claim the president's health care overhaul is unconstitutional.

The fight will primarily be over sections of the law that will require individuals to have health insurance or face tax penalties and require states to pay additional costs for the Medicaid health insurance program for the indigent that are not covered by the federal government.

Attorneys defending the law will argue that the section requiring health insurance doesn't take effect until 2015 and it's up to an individual taxpayer -- not the states -- to challenge the law then. The government has said it has the right to create the insurance mandate under the commerce and general welfare clauses of the Constitution.

Florida's Republican Attorney General Bill McCollum filed the lawsuit just minutes after President Barack Obama signed the 10-year, \$938 billion health care bill into law last March. He chose a court in Pensacola, one of Florida's most conservative cities. The country's most influential small

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Pardee opens care center in Fletcher

By Deneesha Edwards
Times-News Staff Writer

Published: Wednesday, May 25, 2005 at 4:30 a.m.

Last Modified: Wednesday, May 25, 2005 at 12:00 p.m.

Smiles and laughter came from the employees of Pardee Urgent Care Fletcher on Tuesday as they greeted visitors to their new building during an open house.

"It's beautiful," said Nore Hunter, director of the Pardee Care Center.

Pardee Urgent Care Fletcher and Western Carolina Medical Associates teamed up to bring patients primary and urgent care in one building.

"It's neat how the two came together. They are able to serve a broad range of patients because of it," said Miss Hendersonville Gretchen Wallace. "I just love how urgent care and family practice combined."

Doctors can handle both emergencies and less serious problems at the new 8,500 square foot building.

Diane Ballard, the Urgent Care Fletcher manager, said the building would take stress off the main emergency room at Pardee Hospital.

"Most people get sick when doctors are not available," Ballard said. "So now they can come to us."

Pardee Urgent Care Fletcher is open from 8 a.m. until 7 p.m. between Monday and Saturday, and between 11 a.m. and 5 p.m. on Sunday.

The construction took six months to complete. The building has been open for six weeks.

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“Pardee Hospital is going to put money into it. Mission is going to put money into it. And, assuming that there’s a positive balance at the end of the year at the operation facility, we will share equally in the revenues.”

— Pardee Board Chair, Bill Lapsley
(Quote to Hendersonville Times-News, 8/26/2010)



ParkRidgeHealth



Park Ridge
Surgery Ctr

“I met with the Mission team on the first day I was here and found them to be a very effective group of leaders. We agreed to begin a process where we can determine where we can work together mutually.”

— Pardee CEO, Kris Hoce
(Hendersonville Times-News Interview, 8/11/2007)

Market Share Henderson County	2005		2006		2007		2008		2009*	
	Discharges	Market Share								
Park Ridge Health	2,314	19%	2,534	20%	2,129	17%	2,484	20%	2,328	20%
Pardee Hospital	6,544	53%	6,620	52%	6,623	54%	6,114	49%	5,430	46%
Mission Hospital	2,806	23%	2,870	23%	2,983	24%	3,329	27%	3,383	29%
Other Hospitals	676	5%	686	5%	628	5%	523	4%	617	5%
Totals:	12,340	100%	12,710	100%	12,363	100%	12,450	100%	11,758	100%

- Mission has gained over 6% market share in Henderson County since 2005. Park Ridge has gained 1% and Pardee has lost 7%.

- Mission has been the dominant threat to Pardee in the past 5 years.

- Since 2008, Henderson County is seeing decline in patient volumes.

- Buncombe County Market Share: Mission 90%, Park Ridge 3%, Pardee 1%, Other 6%. With 90% market share, what is true motive of project?

All Data from Thomson Reuters / NCHA data

*According to Thomson Reuters / NCHA, Pardee has not submitted 2009 Q4 and 2010 Q1 data

Market Share Fletcher - 28732	2005			2006			2007			2008			2009*		
	Discharges	Market Share	Discharges												
Park Ridge Health	431	32%	446	32%	300	21%	345	26%	310	24%					
Pardee Hospital	167	12%	154	11%	215	15%	156	12%	137	11%					
Mission Hospital	693	51%	691	50%	806	57%	768	57%	790	61%					
Other Hospitals	67	5%	83	6%	100	7%	82	6%	52	4%					
Totals:	1,358	100%	1,374	100%	1,421	100%	1,351	100%	1,289	100%					

- From 2005 to 2009, Mission's market share grew 10% in Fletcher, mostly at the expense of Park Ridge.
- Mission and Pardee already control 72% of the market share for this area. "Success" will come only at the expense of their existing campuses.
- Patient volumes have been in a 3 year decline since 2007 in Fletcher.

2010 Hospital Size and Scope	Acute Beds	Operating Rooms	Procedure Rooms	ER Exam Rooms
Park Ridge Health	62	6	1	12
Pardee Hospital	193	10	4	17
Mission Hospital	673	43	12	75

- Mission's size and capacity for surgery cases is so significant that its dominate market share is well protected based on its current advantage of beds and operating rooms.
- Mission is well over 10x larger than Park Ridge and is over 3x larger than Pardee. Mission is just 14 miles from Park Ridge.
- Allowing Mission to create additional capacity by building on the county line will hurt both Park Ridge and Pardee's efforts to serve the needs of Henderson County.

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PARK RIDGE HOSPITAL

BASIC INFORMATION	MEDICARE SPENDING	RESOURCE INPUTS	PATIENT EXPERIENCE

Use the "Start a New Report" module on the right to look at additional measures for this hospital.

Total Reimbursements per Patient during the Last Two Years of Life

Spending was measured for the population of beneficiaries with one of nine chronic conditions who were enrolled in traditional (fee-for-service) Medicare and died during the measurement period.

2001-2005	Park Ridge Hospital	\$47,786

Medicare Reimbursements by Site of Care during the Last Two Years of Life

These rates include both the payment to the facility/agency and payments to physicians for services rendered at each type of location for chronically ill patients who died during the study period.

Park Ridge Hospital	2001-2005
Inpatient	\$23,866
Outpatient	\$6,617
SNF/Long-Term Care	\$10,030
Home Health	\$2,566
Hospice	n/a

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MARGARET R. PARDEE MEMORIAL HOSPITAL

BASIC INFORMATION	MEDICARE SPENDING	RESOURCE INPUTS	PATIENT EXPERIENCE

Use the "Start a New Report" module on the right to look at additional measures for this hospital.

Total Reimbursements per Patient during the Last Two Years of Life

Spending was measured for the population of beneficiaries with one of nine chronic conditions who were enrolled in traditional (fee-for-service) Medicare and died during the measurement period.

2001-2005

**Margaret R. Pardue
Memorial Hospital**

\$41,852

Medicare Reimbursements by Site of Care during the Last Two Years of Life

These rates include both the payment to the facility/agency and payments to physicians for services rendered at each type of location for chronically ill patients who died during the study period.

Margaret R. Pardue Memorial Hospital	
2001-2005	
Inpatient	\$20,315
Outpatient	\$7,612
SNF/Long-Term Care	\$6,295
Home Health	\$2,308
Hospice	na

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BASIC INFORMATION	MEDICARE SPENDING	RESOURCE INPUTS	PATIENT EXPERIENCE
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Use the "Start a New Report" module on the right to look at additional measures for this hospital.

Total Reimbursements per Patient during the Last Two Years of Life

Spending was measured for the population of beneficiaries with one of nine chronic conditions who were enrolled in traditional (fee-for-service) Medicare and died during the measurement period.

2001–2005	Mission Hospitals	\$44,868
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Medicare Reimbursements by Site of Care during the Last Two Years of Life

These rates include both the payment to the facility/agency and payments to physicians for services rendered at each type of location for chronically ill patients who died during the study period.

Mission Hospitals	2001–2005
Inpatient	\$21,927
Outpatient	\$8,152
SNF/Long-Term Care	\$6,912
Home Health	\$2,804
Hospice	\$2,639

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2001-2005 Dartmouth Atlas Data - Cost to Medicare in last 2 years of life -	Inpatient	Outpatient
Park Ridge Health	\$47,786	\$6,617
Pardee Hospital	\$41,852	\$7,612
Mission Hospital	\$44,868	\$8,152

- Report begins by making the argument that American healthcare is very “poor quality” because we have too much available. Regions that score well have fewer specialists.
- If your loved one was sick, would you want more or less care as your hospital tried to save them?
- Report shows that Park Ridge patients see more specialists than patients at Pardee and that the % of deaths at Park Ridge is lower than those at Pardee.
- Using this metric, Park Ridge is the best scoring facility providing outpatient services to the community when comparing the 3 organizations.

All Data from Dartmouth Atlas Website:
www.dartmouthatlas.org

2009 NC Renewal Application for Hospitals	Park Ridge	Pardee
Inpatient: Medicaid	18.9%	10.3%
Inpatient: Self-pay	5.1%	3.7%
IP Surgery: Medicaid	22.2%	10.0%
IP Surgery: Self-pay	3.8%	4.6%
ER Visits: Medicaid	23.1%	19.9%
ER Visits: Self-pay	30.8%	27.5%
OP Surgery: Medicaid	11.4%	8.3%
OP Surgery: Self-pay	3.6%	2.0%

- In 2008, Park Ridge provided a higher percentage of Medicaid and self-pay care than did Pardee in 7 of 8 categories.

2010 NC Renewal Application for Hospitals	Park Ridge	Pardee
Inpatient: Medicaid	17.8%	10.9%
Inpatient: Self-pay	4.7%	4.8%
IP Surgery: Medicaid	25.4%	10.4%
IP Surgery: Self-pay	3.2%	4.1%
ER Visits: Medicaid	28.2%	21.1%
ER Visits: Self-pay	28.3%	25.9%
OP Surgery: Medicaid	13.4%	11.2%
OP Surgery: Self-pay	2.4%	5.2%

- In 2009, Park Ridge saw a significantly higher % of Medicaid patients than Pardee, partially due to strong conversion of self-pay to Medicaid using Resource Corporation of America (RCA).
- Ultimately, both hospitals are fulfilling their missions as not-for-profit community hospitals providing care to all in Henderson County.

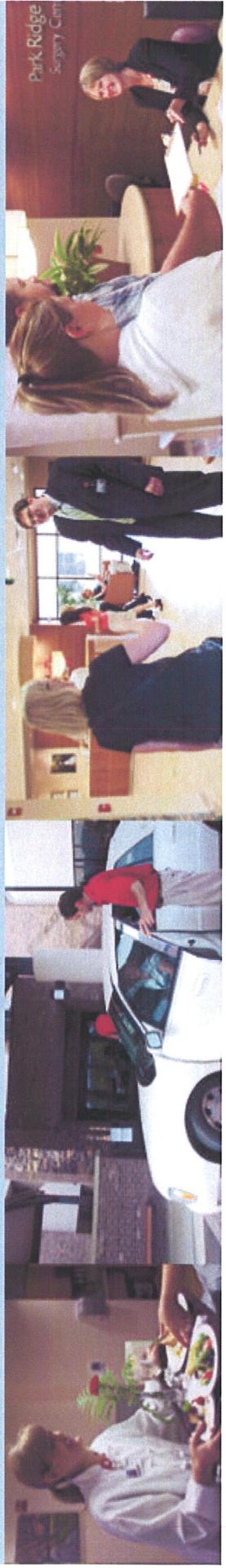
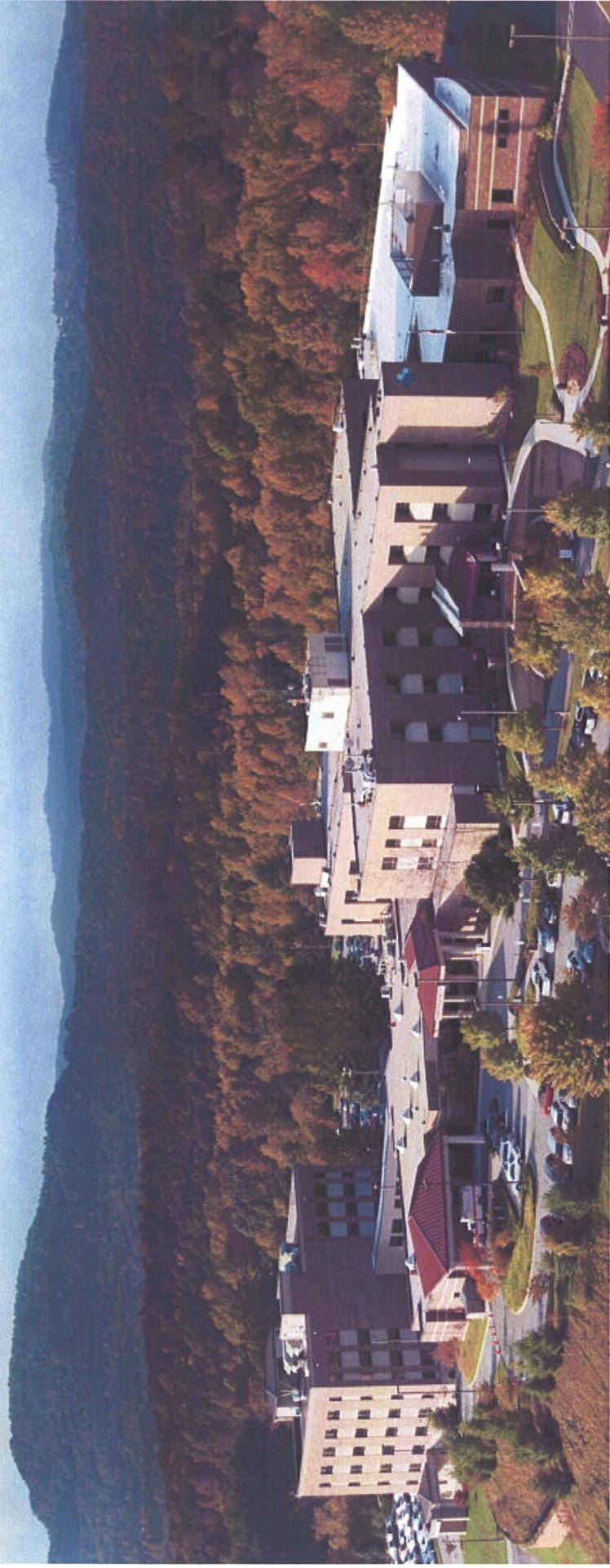
All Data from 2010 NC Renewal Applications

Market Summary

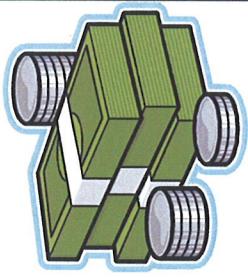
- To duplicate services in such a manner, one would need to assume that Pardee, Mission, and Park Ridge are operating at full capacity on their respective campuses. This isn't the case.
- Healthcare providers across the country are bracing for the worst as healthcare utilization continues to decline. WakeMed in Raleigh just announced \$80 million in cuts for 2011. They were the leading example provided by Pardee of building a similar outpatient facility.
- 2010 is looking to be even worse than 2009, continuing a downward trend for our region. Many industry experts are suggesting a "new-normal."
- Healthcare reform, in whatever final form it takes in 2014, (if then), does not create more people in need of care. Pardee and Park Ridge are already caring for those individuals.



ParkRidgeHealth



Park Ridge
Surgery Ctr



FY 2009-2010 Financial Update as of June 30, 2010

FY 2009-2010 Expenditures



FY 2009-2010 Revenues



FY 2009-2010 Sales Tax Collections



FY 2009-2010 County Expenditures

County Department	BOC Adopted (As of 6.30.10)	Expenditure Revisions (As of 6.30.10)	Revenue Revisions (As of 6.30.10)	Total Revised (As of 6.30.10)	\$ Expendited (As of 6.30.10)	% Expendited (As of 6.30.10)
Governing Body	\$1,216,224	\$23,916	\$0	\$1,240,140	\$1,161,704	93.7%
Dues & Non-Profits	\$417,004	\$0	\$0	\$417,004	\$395,134	94.8%
County Administration	\$794,145	\$2,973	\$0	\$797,118	\$683,673	85.8%
Human Resources	\$415,308	\$1,386	\$0	\$416,694	\$378,470	90.8%
Elections	\$806,758	\$22,629	\$22,779	\$829,387	\$611,240	73.7%
Finance	\$723,381	\$6,073	\$0	\$729,454	\$719,041	98.6%
Assessor	\$1,731,188	\$3,516	\$0	\$1,734,704	\$1,591,353	91.7%
Tax Collections	\$563,621	\$11,458	\$0	\$575,079	\$538,696	93.7%
Legal	\$632,791	\$3,391	\$0	\$636,182	\$610,080	95.9%
Register of Deeds	\$986,186	\$33,498	\$31,410	\$1,019,684	\$960,660	94.2%
Engineering & Facility Serv.	\$1,232,996	\$23,551	\$0	\$1,256,547	\$1,145,802	91.2%
Court Facilities	\$190,000	\$0	\$0	\$190,000	\$163,754	86.2%
Information Technology	\$584,746	\$10,496	\$0	\$595,242	\$557,175	93.6%

FY 2009-2010 County Expenditures

County Department	BOC Adopted	Expenditure Revisions (As of 6.30.10)	Revenue Revisions (As of 6.30.10)	Total Revised	\$ Expended (As of 6.30.10)	% Expended (As of 6.30.10)
Sheriff	\$13,224,544	\$509,493	\$475,590	\$13,734,037	\$13,241,013	96.4%
Detention Facility	\$5,126,605	\$15,000	\$0	\$5,141,605	\$4,841,314	94.2%
Emergency Management	\$210,135	\$35,397	\$35,168	\$245,532	\$206,588	84.1%
Fire Marshal	\$361,040	(\$32)	\$0	\$361,008	\$341,423	94.6%
Building Services	\$1,044,029	(\$17,203)	\$0	\$1,026,826	\$870,225	84.7%
Wellness Clinic	\$351,573	\$1,772	\$0	\$353,345	\$319,879	90.5%
Emergency Medical Services	\$3,874,838	\$43,486	\$0	\$3,918,324	\$3,915,689	99.9%
Animal Services	\$521,477	\$31,144	\$18,715	\$552,621	\$493,100	89.2%
CJPP	\$101,745	\$1,989	\$0	\$103,734	\$102,692	99.0%
Rescue Squad	\$106,650	\$0	\$0	\$106,650	\$104,418	97.9%
Property Addressing	\$142,809	\$370	\$0	\$143,179	\$128,439	89.7%
Forestry Services	\$49,872	\$0	\$0	\$49,872	\$48,639	97.5%
Soil & Water Conservation	\$280,717	\$77,893	\$77,372	\$358,610	\$329,365	91.8%

FY 2009-2010 County Expenditures

County Department	BOC Adopted	Expenditure Revisions (As of 6.30.10)	Revenue Revisions (As of 6.30.10)	Total Revised	\$ Expended (As of 6.30.10)	% Expended (As of 6.30.10)
Utilities	\$194,379	\$1,409	\$0	\$195,788	\$193,970	99.1%
Planning	\$574,411	\$945	\$0	\$575,356	\$525,172	91.3%
Code Enforcement	\$292,587	\$17,696	\$12,423	\$310,283	\$305,482	98.5%
Soil and Sedimentation	\$152,067	\$359	\$0	\$152,426	\$149,850	98.3%
Cooperative Extension	\$421,830	\$1,691	\$0	\$423,521	\$376,631	88.9%
HOME Program	\$100,000	\$0	\$0	\$100,000	\$45,370	45.4%
Economic Development	\$467,405	\$0	\$0	\$467,405	\$326,143	69.8%
Public Health	\$3,092,937	\$79,034	\$78,072	\$3,171,971	\$3,025,942	95.8%
Public Health Grant Programs	\$3,309,839	\$709,423	\$702,743	\$4,019,262	\$3,406,489	84.8%
Environmental Health	\$1,059,793	\$2,285	\$0	\$1,062,078	\$934,242	88.0%
Home/Community Care Grant	\$716,598	\$5,997	\$5,997	\$722,595	\$722,595	100.0%
DSS - Foster Care	\$498,851	\$1,382	\$0	\$500,233	\$462,884	92.5%
Mental Health	\$578,624	\$0	\$0	\$578,624	\$570,443	98.6%

FY 2009-2010 County Expenditures

County Department	BOC Adopted	Expenditure Revisions (As of 6.30.10)	Revenue Revisions (As of 6.30.10)	Total Revised	\$ Expended (As of 6.30.10)	% Expended (As of 6.30.10)
ROAP (Rural Operating Assistance)	\$249,440	\$17,854	\$17,854	\$267,294	\$264,110	98.8%
Social Services	\$12,330,109	\$25,754	\$6,147	\$12,355,863	\$11,820,346	95.7%
DSS – Smart Start	\$470,637	\$76,757	\$76,757	\$547,394	\$524,888	95.9%
DSS – WF Demo Grant	\$139,900	(\$139,900)	(\$139,900)	\$0	\$0	0.0%
DSS – Federal & State	\$7,884,922	\$580,651	\$8,465,573	\$8,068,306	\$8,068,306	95.3%
DSS – General Assistance	\$57,000	\$0	\$0	\$57,000	\$38,998	68.4%
Juvenile Justice Grant	\$209,672	\$77,016	\$77,016	\$286,688	\$250,700	87.4%
Veteran's Services	\$40,186	\$639	\$0	\$40,825	\$39,882	97.7%
Public Library	\$3,277,147	\$73,270	\$74,736	\$3,350,417	\$3,103,509	92.6%
Recreation	\$1,523,924	\$46,268	\$10,991	\$1,570,192	\$1,459,569	93.0%
Transfers/Non-Departmental	\$1,967,710	\$(215,000)	\$41,205	\$1,752,710	\$1,848,595	96.4%
TOTAL	\$75,300,350	\$2,205,726	\$2,205,726	\$77,506,076	\$72,923,682	94.1%

FY 2009-2010 Education Expenditures

	BOC Adopted	Expenditure Revisions (As of 6.30.10)	Revenue Revisions (As of 6.30.10)	Total Revised	\$ Expended (As of 6.30.10)	% Expended (As of 6.30.10)
HC Public Schools						
Current Expense	\$20,392,939	\$0	\$0	\$20,392,939	\$20,392,939	100.0%
Capital Expense	\$449,889	\$0	\$0	\$449,889	\$449,889	100.0%
Debt Service	\$9,437,123	\$0	\$0	\$9,437,123	\$9,039,271	97.5%
TOTAL	\$30,279,951	\$0	\$0	\$30,279,951	\$29,882,099	98.7%
 Blue Ridge Community College						
Operational Expenses	\$2,314,409	\$0	\$0	\$2,314,409	\$2,314,409	100.0%
Capital Expense	\$90,724	\$0	\$0	\$90,724	\$90,724	100.0%
Debt Service	\$1,559,889	\$0	\$0	\$1,559,889	\$1,498,977	96.1%
TOTAL	\$3,965,022	\$0	\$0	\$3,965,022	\$3,904,110	98.5%

FY 2009-2010 Total Expenditures

	BOC Adopted	Expenditure Revisions (As of 6.30.10)	Revenue Revisions (As of 6.30.10)	Total Revised	\$ Expended (As of 6.30.10)	% Expended (As of 6.30.10)
GENERAL FUND TOTAL	\$109,545,323	\$2,205,726	\$2,205,726	\$111,751,049	\$106,709,890	95.5%

FY 2009-2010 Revenues

Revenue Source	BOC Adopted	Revisions (As of 6.30.10)	Total Revised	\$ Received (As of 6.30.10)	% Received (As of 6.30.10)
Ad Valorem Taxes – Current Yr	\$ 57,832,467	\$ 0	\$ 57,832,467	\$ 58,670,714	101.4%
Ad Valorem Taxes – Prior Yrs	\$ 1,520,000	\$ 0	\$ 1,520,000	\$ 1,906,911	125.5%
Local Option Sales Taxes	\$ 16,978,971	\$ 0	\$ 16,978,971	\$ 16,265,051	95.8%
Other Taxes and Licenses	\$ 976,548	\$ 0	\$ 976,548	\$ 830,877	85.1%
Unrestricted Intergovernmental	\$ 71,162	\$ 0	\$ 71,162	\$ 71,436	100.4%
Restricted Intergovernmental	\$ 19,616,639	\$1,992,882	\$ 21,509,621	\$ 20,506,016	95.3%
Permits and Fees	\$ 1,165,800	\$ 1,423	\$ 1,167,223	\$ 1,160,659	99.4%
Sales and Services	\$ 5,562,376	\$ 20,791	\$ 5,583,167	\$5,497,944	98.5%
Investment Earnings	\$ 800,000	\$ 0	\$ 800,000	\$ 289,921	36.2%
Other Revenues	\$ 2,521,518	\$ 105,490	\$2,627,008	\$1,114,608	42.4%
Transfers from Other Funds	\$ 1,779,064	\$ 41,205	\$ 1,820,269	\$ 1,786,389	98.1%
Total General Fund Revenues	\$ 108,824,545	\$ 2,161,791	\$ 110,986,336	\$108,100,526	97.4%
Fund Balance Appropriated	\$ 720,778	\$ 43,935	\$ 764,713	\$ 0	0.0%

**EY2009-2010 General Fund Revenues
over (under) Expenditures**

Total Revenues

\$108,100,526

Total Expenditures

(\$106,709,890)

Revenues over Expenditures

\$ 1,390,636

FY 2009-2010 Sales Tax Revenues

Local Option Sales Tax = \$ 16,978,971

Intergovernmental Reimbursement (Fire Department Agreement) = \$ 1,587,450

Total Revenue tied to Sales Tax proceeds = \$ 18,566,421

Year to Date Variance = (\$ 2,301,370)

* Municipality hold harmless payments resulting from Medicaid Relief paid out of Article 39 Sales Tax Receipts

