

## **REQUEST FOR BOARD ACTION**

### **HENDERSON COUNTY BOARD OF COMMISSIONERS**

**MEETING DATE:** April 20, 2016

**SUBJECT:** Construction Manager at Risk Selection

**PRESENTER:** John Mitchell, Business and Community Development Director

**ATTACHMENTS:** Yes

1. Letter from Clark Nexsen – March 11, 2016

#### **SUMMARY OF REQUEST:**

At the February 17<sup>th</sup> meeting of the Board of Commissioners, the Board approved the completed programming and schematic design for the Innovative High School to be located on the campus of Blue Ridge Community College.

Staff convened a committee to select a Construction Manager at Risk to complete the project. Clark Nexsen submitted a Request for Qualification on February 9<sup>th</sup> and the committee interviewed potential firms on March 9<sup>th</sup>.

After a pre-selection process, four potential firms were interviewed. The potential firms were scored on a 100 point scale utilizing a Prequalification Ratings Matrix. After a tally of the scores, Beverly Grant/Barnhill was selected as the committee's recommendation for the Construction Manager at Risk for the Innovative High School Project.

#### **BOARD ACTION REQUESTED:**

Select Beverly Grant/Barnhill as the Construction Manager at Risk for the Innovative High School project.

#### **Suggested Motion(s):**

*I move that the Board select Beverly Grant/Barnhill as the Construction Manager at Risk for the Innovative High School project.*



March 11, 2016

CN #5199.F

Henderson County  
1 Historic Courthouse Square  
Suite 5  
Hendersonville, NC 28792

Attn: Mr. John Mitchell

**Re: Innovative High School**

Dear Mr. Mitchell,

On February 9<sup>th</sup>, Clark Nexsen on behalf of the County, received qualifications from the following General Contractors interested in becoming the Construction Manager at Risk for the Innovative High School:

1. American South Construction
2. Beverly Grant/Barnhill
3. Cooper Construction
4. Hickory Construction
5. H&M Constructors
6. Miles McClellan Construction
7. JE Dunn Construction
8. Vannoy Construction

After review of the submitted qualifications, the following contractors where selected for an interview:

1. JE Dunn Construction
2. Cooper Construction
3. Vannoy Construction
4. Beverly Grant/Barnhill

On March 9, 2016 interviews were held for the candidates. During these interviews, each group presented their expertise, perception of the project challenges, preconstruction approach and construction methodologies. The format consisted of 25 minute presentation and 20-25 minutes of questions and answer. The presenters were scored on a 100 point scale utilizing a Prequalification Ratings Matrix. The categories are arranged in 3 groups; Minimum requirements, General Requirements, and Project Specific Requirements. After a tally of the scores the following order was established from highest to lowest:

1. Beverly Grant/Barnhill
2. Vannoy Construction
3. JE Dunn Construction



4. Cooper Construction

With the County's permission, we would request that Beverly Grant/Barnhill be notified of their potential selection as Construction Manager at Risk. We will work with them to negotiate the Preconstruction Fee for their initial efforts while contracts are being reviewed by the attorneys. If there are any further questions, please do not hesitate to contact me.

Sincerely,  
Clark Nexsen, Inc.



Principal

