

REQUEST FOR BOARD ACTION

HENDERSON COUNTY BOARD OF COMMISSIONERS

MEETING DATE: October 16, 2013

SUBJECT: EMS Franchise Agreements

PRESENTER: Rocky Hyder

ATTACHMENTS: Yes

1. Applicant list and recommendations

SUMMARY OF REQUEST:

In August, 2013 the Board amended Chapter 87 (EMS) of the Henderson County Code in preparation for changes associated with the implementation of the Affordable Care Act. On August 8, 2013 following the Code amendment, EMS staff contacted all current franchise holders by certified letter and advised them of the Code changes, also providing notice of termination of the current franchise agreements with the opportunity to reapply under the new standards of Chapter 87 of the County Code. To date the County has received applications from the five current franchisee's and one additional medical transport agency. Staff has reviewed all the applications and recommendations are provided in the attached document.

BOARD ACTION REQUESTED:

Grant a non-emergency transport service franchise to Gerton Fire & Rescue, Henderson County Rescue Squad, Mills River Fire & Rescue and Arc' Angel Trans-Support Services. Deny the franchise application for Medical Emergency Ambulance Inc. and American TransMed Inc.

Suggested Motion:

I move the Board grant a franchise pursuant to Chapter 87 of the Henderson County Code to Gerton Fire & Rescue, Henderson County Rescue Squad, Mills River Fire & Rescue and Arc'Angel Trans-Support Services and deny a franchise to Medical Emergency Ambulance Inc. and American Transmed Inc.

Non-emergency medical transportation is a necessary service for our citizens. Facilities providing services to nonambulatory citizens find it ineffective to provide non-emergency ambulance transportation individually, necessitating a centralized service for efficiency and cost effectiveness. According to the chart below calls for this type of service show a declining trend over the last three years.

Year	Transports
2010	3348
2011	3257
2012	3100
January to Sept. 7, 2013	1595

Although the trend for quantity is declining, the community need for this type of service remains high due to limited space availability at our local hospitals and out-patient treatment facilities.

Staff reviewed franchise applications from each of the agencies in the chart below and made a recommendation of whether to support or deny a franchise based on their ability to make a positive contribution to our overall emergency medical services system and to serve the best interest of our citizens.

Applicant	Staff Recommendation
American TransMed Inc.	Deny
Arc 'Angel Trans-Support Services	Support
Gerton Fire & Rescue	Support
Henderson County Rescue Squad	Support
Medical Emergency Ambulance Inc.	Deny
Mills River Fire & Rescue	Support