

REQUEST FOR BOARD ACTION

HENDERSON COUNTY BOARD OF COMMISSIONERS

MEETING DATE: October 17, 2012

SUBJECT: Performance Contracting

PRESENTER: Marcus Jones

ATTACHMENTS: No

SUMMARY OF REQUEST:

With the rising cost of energy, and utility companies increasing rates the Engineering department would like to explore the option of performance contracting. Engineering would hire a company, after issuing an RFQ to perform energy efficiency updates. The company hired would guarantee a certain percentage cost savings (percentage to be further determined) and improvements would be paid for by money borrowed by Henderson County. If the projected percentage of savings is not met the chosen company will reimburse Henderson County for the deficient. If a higher percentage of cost savings is met Henderson County will be able to keep the difference. This potential partnership is a win win situation for Henderson County; we would become more energy efficient while paying for the upgrades with our cost savings.

The Engineering department is only requesting to move forward with exploring performance contracting as an option for energy efficiency. Engineering would come back before the board before any agreements are reached.

BOARD ACTION REQUESTED:

Direct the County Engineer to move forward with exploring performance contracting to save on energy costs.

Suggested Motion:

I move to direct the County Engineer to move forward with exploring performance contracting to save on energy costs.