

REQUEST FOR BOARD ACTION

HENDERSON COUNTY BOARD OF COMMISSIONERS

MEETING DATE: September 4, 2012

SUBJECT: Ambulance Procurement

PRESENTER: Rocky Hyder

ATTACHMENTS: NCGS 143-129, Florida Bid Award,
Public Notice Advertisement, Precision Rescue Quote

SUMMARY OF REQUEST:

Henderson County EMS would like to purchase two ambulances to replace two units under a three year lease agreement expiring in December 2012. During research of ambulance purchases over the past year, EMS staff discovered the State of Florida conducted a public bid on a substantially similar ambulance in October 2011. The Florida bids resulted in purchase prices which are as good or better than staff anticipates would be received were a bid for two ambulances alone let. Staff requests the Board consider utilizing the Florida bid to procure two ambulances.

Under NCGS 143-129(g)(3), out-of-state public bids less than one year old may be used in such circumstances,

. . . if the person or entity is willing to furnish the items at the same or more favorable prices, terms, and conditions as those provided under the contract with the other unit or agency. Notwithstanding any other provision of this section, any purchase made under this subsection shall be approved by the governing body of the purchasing political subdivision of the State at a regularly scheduled meeting of the governing body no fewer than 10 days after publication of notice that a waiver of the bid procedure will be considered in order to contract with a qualified supplier pursuant to this section. Notice may be published in a newspaper having general circulation in the political subdivision or by electronic means, or both.

Public notice for waiver of bidding for previously bid contracts was provided in the Hendersonville Tribune on August 23, 2012. The annual debt service payment for the purchase of these ambulances is included in the FY2013 budget.

BOARD ACTION REQUESTED:

Approve the purchase of two ambulances at \$124,689.00 each utilizing a previously bid contract pursuant to NCGS 143-129.

Suggested Motion:

I move the Board waive the bid requirements pursuant to NCGS 143-129 and approve the purchase of two ambulances from Precision Rescue Vehicles (Road Rescue).

contract.

(10) Purchase of used apparatus, supplies, materials, or equipment. For purposes of this subdivision, remanufactured, refabricated or demo apparatus, supplies, materials, or equipment are not included in the exception. A demo item is one that is used for demonstration and is sold by the manufacturer or retailer at a discount.

(11) Contracts by a public entity with a construction manager at risk executed pursuant to G.S. 143-128.1.

(12) **(Repealed effective July 1, 2011)** Build-to-suit capital leases with a private developer under G.S. 115C-532.

(f) Repealed by Session Laws 2001-328, s. 1, effective August 2, 2001.

* (g) Waiver of Bidding for Previously Bid Contracts. – When the governing board of any political subdivision of the State, or the person to whom authority has been delegated under subsection (a) of this section, determines that it is in the best interest of the unit, the requirements of this section may be waived for the purchase of apparatus, supplies, materials, or equipment from any person or entity that has, within the previous 12 months, after having completed a public, formal bid process substantially similar to that required by this Article, contracted to furnish the apparatus, supplies, materials, or equipment to:

(1) The United States of America or any federal agency;

(2) The State of North Carolina or any agency or political subdivision of the State;
or

(3) Any other state or any agency or political subdivision of that state, if the person or entity is willing to furnish the items at the same or more favorable prices, terms, and conditions as those provided under the contract with the other unit or agency. Notwithstanding any other provision of this section, any purchase made under this subsection shall be approved by the governing body of the purchasing political subdivision of the State at a regularly scheduled meeting of the governing body no fewer than 10 days after publication of notice that a waiver of the bid procedure will be considered in order to contract with a qualified supplier pursuant to this section. Notice may be published in a newspaper having general circulation in the political subdivision or by electronic means, or both. A decision to publish notice solely by electronic means for a particular contract or for all contracts under this subsection shall be approved by the governing board of the political subdivision. Rules issued by the Secretary of Administration pursuant to G.S. 143-49(6) shall apply with respect to participation in State term contracts.

(h) Transportation Authority Purchases. – Notwithstanding any other provision of this section, any board or governing body of any regional public transportation authority, hereafter referred to as a "RPTA," created pursuant to Article 26 of Chapter 160A of the General Statutes, or a regional transportation authority, hereafter referred to as a "RTA," created pursuant to Article 27 of Chapter 160A of the General Statutes, may approve the entering into of any contract for the purchase, lease, or other acquisition of any apparatus, supplies, materials, or equipment without competitive bidding and without meeting the requirements of subsection (b) of this section if the following procurement by competitive proposal (Request for Proposal) method is followed.

The competitive proposal method of procurement is normally conducted with more than one source submitting an offer or proposal. Either a fixed price or cost reimbursement type contract

BID AWARD ANNOUNCEMENT

11-10-1202

**FIRE RESCUE VEHICLES
& OTHER FLEET EQUIPMENT**
*Participating Law Enforcement, Fire/Rescue
& Local Governmental
Agencies of the State of Florida*

Coordinated By

**The
Florida Fire Chiefs' Association,
Florida Sheriffs Association &
Florida Association of Counties**





**FLORIDA FIRE CHIEFS' ASSOCIATION,
FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**2012 CHEVY G4500
Specification #04
(Type III Ambulance, 4x2)**

The Chevy G4500, Type III Ambulance purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by manufacturer by specification.

BASE PRICE:	\$140,531.00	\$112,365.00
MANUFACTURER:	Braun Industries, Inc.	ETR, L.L.C. (AEV)
BASE PRICE:	\$124,339.00	\$156,194.00
MANUFACTURER:	Excellance, Inc.	Hall-Mark Fire Apparatus (Horton)
BASE PRICE:	\$108,156.00	\$120,775.00
MANUFACTURER:	Pierce Manufacturing, Inc. (Medtec)	Quality Emergency Vehicles (Osage)
BASE PRICE:	\$121,500.00	\$109,634.00
MANUFACTURER:	Road Rescue Emergency Vehicles	Stat-Line Industries (McCoy Miller)
BASE PRICE:	\$111,400.00	
MANUFACTURER:	Wheeled Coach Industries, Inc.	

Purchasers are advised that the above referenced vehicle specification comes equipped as a base unit only. The Florida Fire Chiefs' Association, Florida Sheriffs Association and Florida Association of Counties have identified and equipped the base unit with those specifications and equipment items required to meet KKK-A-1822F, or the most current revision for Type III Ambulance. Since equipment needs and preferences are going to vary from agency to agency - any additional options required or changes to the base unit desired by the purchaser shall be made through the manufacturer listed.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate vendor.

**HENDERSON COUNTY
WAIVER OF BID PROCEDURE**

The Henderson County Board of Commissioners will be considering a resolution at their regularly scheduled meeting on September 4, 2012 at 5:30 p.m. for the waiver of bidding procedures on previously bid contracts pursuant to Section 143-129(g) of the North Carolina General Statutes in order to contract with a qualified supplier that has previously completed a public, formal bidding process within the last 12 months for the purchase of new ambulances.

Rocky Hyder
Emergency Services Director

(HL) 8/23/12

**PRECISION RESCUE VEHICLES
20 CENTER ST.
TRAVELERS REST, SC 29690**

Mr. Mike Barnett
Henderson County EMS
820 N. Justice St
Hendersonville, NC 28791

Mike,

Thank you for the purchase of 2 metromedic ambulances by Road Rescue. We would like to offer 2 more ambulances to your Agency at the same cost provided on the last sale.

We will make accommodations for travel, lodging and meals for 2 representatives of Henderson County for the purpose of performing a final inspection and to take delivery of the ambulances at the manufacturing plant located in Orlando, Florida.

The total cost of each ambulance including all graphics and lettering is \$ 124,689.00.

Delivery of both ambulances will be available by November 20, 2012 given a purchase order is issued by September 1st, 2012.

Sincerely,

John Daly
President

864- 724-4200 OFFICE

828-712-3400 CELL