

## REQUEST FOR BOARD ACTION

### HENDERSON COUNTY BOARD OF COMMISSIONERS

**MEETING DATE:** November 17, 2010

**SUBJECT:** Agri-Business Development Incorporation

**ATTACHMENTS:** Yes

#### **SUMMARY OF REQUEST:**

At the October 20<sup>th</sup> Board of Commissioners meeting, staff presented a report on the feasibility of developing an Agri-Business Economic Development function, as discussed during budget deliberations. At this meeting the Board directed staff to research and propose a process for moving forward by hiring an Agri-Business Development Director, initially reporting directly to the County Manager, but eventually transitioning to an incorporated function external to County government.

Staff has researched the incorporation process and provides the attached preliminary timeline for development of the Agri-Business Development function with the end result being incorporation as a 501c6 non-profit organization.

The next step in the process, should the Board direct staff to proceed, would be to direct the County Manager to begin the hiring process for an Agri-Business Development Director as discussed during and since budget deliberations. The Director would then work with the County Manager and Board of Commissioners in establishing a detailed work plan for the organizational development and incorporation.

#### **BOARD ACTION REQUESTED:**

Staff recommends Board discussion and direction to staff.

#### **Suggested Motion:**

*I move that the Board of Commissioners direct staff to proceed in initiating the process for hiring for the Agri-Business Development Director position and continue with the steps for implementing this function as outlined in the attached timeline.*

# TIMELINE FOR 501c6 INCORPORATION



Jan 2011 - June 2012

FY 2012 - 2013

FY 2014 - Ongoing

100% County Funding

- Hire Director
- Organizational Development
  - Incorporation
- Est. Start-up Expenses: \$ 50,000
- Funded with Ag Incentive Funds and Reallocated Costs

80% County Funding

- Est. Expenses: \$ 125,000
- Funded with Ag Incentive Funds, Reallocated Costs and Potential Grants

60% County Funding

- Est. Ongoing Expenses: \$ 100,000
- Funded with Ag Incentive Funds, Reallocated Costs and Potential Grants

# PARTNERSHIP FOR AGRI-BUSINESS DEVELOPMENT