

REQUEST FOR BOARD ACTION

**HENDERSON COUNTY
BOARD OF COMMISSIONERS**

MEETING DATE: July 2, 2007
SUBJECT: EMS Accounts Receivable Report
ATTACHMENT: Yes

SUMMARY OF REQUEST:

The attached EMS Accounts Receivable Report is being provided as information for the Board. An aging analysis of accounts receivable and total revenues received to date for the current fiscal year has been added to the report as requested.

The billing process for EMS has been brought current. Staff is working diligently to collect receivables outstanding concentrating on the oldest accounts first and working forward. The oldest accounts are primarily in the private pay category and include patients that either have no insurance at all or owe a balance after insurance has paid. This category also includes patients who have been set up to make monthly payments to satisfy their debt, indigent care patients and those we do not have good address or phone number information for and require further research.

EMS revenue collections net of contractual insurance adjustments for the fiscal year are currently 60 percent of total charges. Insurance contractual adjustments are 23.1 percent of total charges. The average net collection rate for EMS Departments across the State with in-house billing is normally in the 60 to 65 percent range. With the billing process current, our goal is to increase our net revenue collection percentage by reducing the outstanding receivables as much as possible.

BOARD ACTION REQUESTED:

Request that the Board consider approving the attached EMS Accounts Receivable Report as presented.

Suggested Motion:

I move that the Board of Commissioners approve the EMS Accounts Receivable Report as presented.

EMS ACCOUNTS RECEIVABLE REPORT
Period Ending 6/25/07

		FY2007		
		<u>Ambulance Fee Revenues</u>		
		<u>FY2007</u>	<u>Actual</u>	<u>% Budget</u>
		<u>Budget</u>	<u>To Date</u>	<u>Collected</u>
A/R Balance @ 5/29/07	\$1,329,651.29			
Add: New Charges (1)	254,317.29			
Less: Payments (2)	(222,099.28)	\$1,450,000	\$2,162,892	149.16%
Insurance contractual adjustments (3)	(90,465.69)			
Uncollectible charge-offs (4)	<u>(1,238.79)</u>			
A/R Balance @ 6/25/07	\$1,270,164.82			

- (1) - new patient charges from 5/30/07 through 6/25/07
- (2) - payments/credits received from 5/30/07 through 6/25/07
- (3) - actual Medicare, Medicaid and other insurance contractual adjustments for charges not owed by patients
- (4) - small account balances charged off as uncollectible

A/R Aging:

	<u>Current</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180+</u>	<u>Total</u>
	\$210,244	\$174,667	\$72,655	\$62,264	\$47,730	\$49,742	\$652,863	\$1,270,165
	16.55%	13.75%	5.72%	4.90%	3.76%	3.92%	51.40%	100.00%

Bills Mailed (7/1/06 - 6/25/07):

	<u>#</u>	<u>7/1-31/06</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180+</u>	<u>Total</u>
	741	1,397	1,117	1,063	607	518	3,596	9,039	
	8.20%	15.46%	12.36%	11.76%	6.72%	5.73%	39.78%	100.00%	